

A man with glasses and a beard, wearing a light green shirt, is smiling and looking at a document. A woman with blonde hair, wearing a light pink shirt, is also smiling and looking at the document. They are sitting at a desk with several cardboard boxes in the background.

# Solvency & Financial Condition Report

Hodge Life  
Assurance  
Company Limited

For the period ending 30<sup>th</sup> September 2020



## Our Values

Doing the right thing is what we aim to do in all areas of our business – it guides our decisions.

Hodge Life Assurance Company is a business that has been dedicated to the retirement market since 1965. In that time, we've nurtured a great depth of experience and developed a very strong and solid reputation for looking after our customers while being at the forefront of innovation in our core retirement lending markets. This means that you can trust us to do right by you.

We do the right thing with regard to having a social responsibility too. The Hodge Foundation, a charity supporting the welfare, medical, academic and educational areas owns 79% of our business. This drives us, knowing that by helping our customers to achieve their goals, we are also helping good causes that are important to us.

## Our Strategy

Our strategy is focused on the retirement lending and income markets. These products complement each other well, and we have a depth of experience in these fields. We aim to offer the most competitive annuity rates wherever possible. The Group offers one of the broadest ranges of retirement lending products, meaning that we can offer the right product to suit almost any need.

## Approval by Administrative, Management or Supervisory Body ("AMSB")

This Solvency and Financial Condition Report ("SFCR") was reviewed and approved by the Board of Hodge Life Assurance Company Limited on 4<sup>th</sup> January 2021.

Due to the removal of the external audit requirement for the SFCRs of small insurers by the PRA as per Policy Statement 25/18 (effective from 15<sup>th</sup> November 2018), this SFCR has not been audited.

Hodge Life Assurance Company is defined as a small firm given it falls below the required threshold given its gross written premium and best-estimate liabilities.

However, IFRS results shown have been audited.

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## **Directors' responsibility statement**

For the 11 month financial period ended 30 September 2020:

The directors of the Company acknowledge their responsibility for preparing the Solvency and Financial Condition Report and are satisfied that, to the best of their knowledge:

- The SFCR has been prepared in all material respects in accordance with the PRA rules and Solvency II regulations, as applicable to the Company;
- Throughout the financial period to 30 September 2020, the Company has complied in all material respects with the requirements of the PRA rules and Solvency II regulations as they apply to the Company; and
- It is reasonable to believe that in respect of the period from 30 September 2020 to the date of publication of the SFCR, the Company has continued to comply with the PRA rules and Solvency II regulations; and the Company intends to so comply in the future.

Approved by Board of Directors

And signed on behalf of the Board



**Deian Jones**

Managing Director

4 January 2021

## Summary

The Solvency and Financial Condition Report (“SFCR”) is an annual report that the Company is required to produce as part of the Solvency II regime. Please note that due to a change in year-end from October to September, this SFCR covers an 11 month period from 1 November 2019 to 30 September 2020.

The SFCR is a public document and the Company is required to disclose this document on its website. The Company must also provide a copy to the UK supervisory authority, the Prudential Regulation Authority (“PRA”).

This SFCR has been prepared in accordance with the PRA Rulebook and Solvency II Regulations.

The contents of the SFCR are prescribed by EU regulation and must contain the following sections:

Section heading	Description of contents
Business and performance	Provides basic information on the Company and gives a summary of business performance over the reporting period.
System of governance	Provides organisational information on the Company including committee structure, responsibilities of those committees and details of the processes used to manage risks in the Company.
Risk profile	Provides qualitative and quantitative information regarding the risks that face the Company.
Valuation for Solvency purposes	Provides values for the Company’s assets and liabilities calculated in accordance with accounting rules and solvency rules, gives details on the assumptions used to calculate these valuations and provides information on the differences between them.
Capital management	Provides details on the regulatory capital requirements that the Company must hold in line with Solvency II rules and information on the Company’s excess assets not required to meet its liabilities.

### *Business and performance*

Hodge Life Assurance Company (“HLAC”, “the Company”) only writes individual annuity contracts. All business is written in the United Kingdom. The Company matches pension annuity liabilities with lifetime mortgages and reversions, corporate bonds and cash.

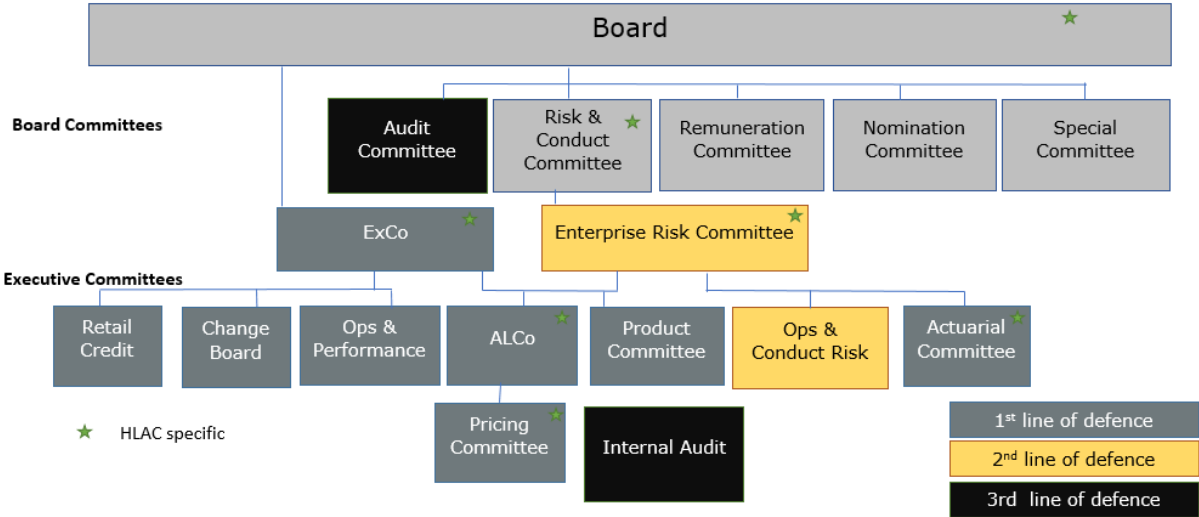
The Company has made a pre-tax profit of £8.7 million for the 11 month period. Although this is down from the 2019 figure of £14.4 million, the reporting period is one month shorter than the previous year and the profit for last year benefitted from one-off items which have not recurred. As we reported last year, the adoption of the Continuous Mortality Investigation’s 2018 model of mortality improvement (“CMI\_2018”) had a positive impact on the 2019 results of £4.9m.

The Company entered into a reinsurance agreement in March 2020, whereby a significant proportion of the back book was reinsured. This had a positive impact on the 2020 results of £0.9m. The underlying level of profit remains strong.

£22.8m of new single premium annuity business was written in the period. Although this is down from the 2019 figure of £41.6m, the volume of annuity business reflects our revised business plan due to the current external environment. The decrease in new annuity business is also due to the accounting period being 11 months rather than 12 months.

*System of governance*

The governance structure supports the ‘three lines of defence’ model operated by the Group. The committee structure extracted from the ‘three lines of defence’ model, as it applies to HLAC, is set out below.



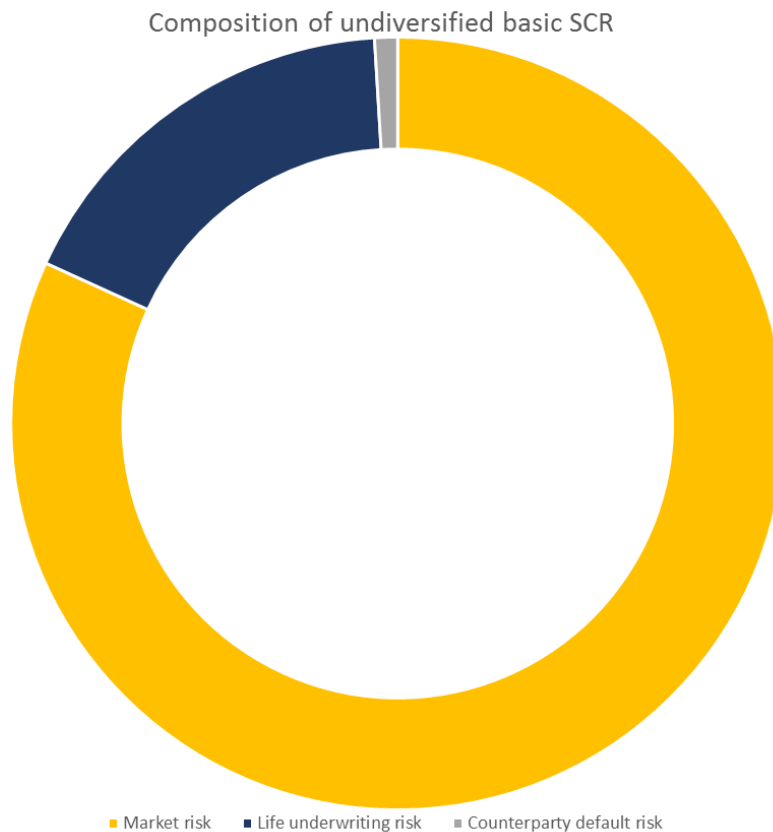
During this reporting period, the governance structure has continued to see increased separation between Julian Hodge Bank (“JHB”) and HLAC, with the formation of a dedicated Executive Committee and Enterprise Risk Committee to oversee the activities of HLAC. The Pricing Committee and Asset and Liabilities Committees are also run separately for HLAC. All other Executive Committees oversee the activities for the combined Group. See section B.1 for further information.

*Risk profile*

HLAC has a well-defined business model and organic growth strategy, which is focused on the retirement sector. The Company matches pension annuity liabilities with lifetime mortgage assets, reversions, corporate bonds and cash. All business is written in the UK.

The Company has been active in the equity release sector since its formation in 1965 and has developed significant skills and expertise in managing the risks involved in this business.

The chart below shows the component risks which make up the Company’s total Solvency Capital Requirement (“SCR”). This is the amount of capital the firm must hold to protect it from extreme risk events and comply with EU regulation.



The chart shows that the Company's greatest exposure is to market risk and this arises through its investment in lifetime mortgages, reversions and corporate bonds. The key risk associated with lifetime mortgages is the No Negative Equity Guarantee ("NNEG") included in all lifetime mortgages, meaning that, if at the end of the loan the property price is insufficient to repay the loan, a loss is incurred by the Company. The reversions are a direct interest in property and therefore HLAC is exposed to the risk of a fall in property prices.

Life underwriting risk arises as a result of writing annuity business. The Company is exposed to the risk that annuitants live longer than estimated, increasing the overall amount of annuity payments made to our policyholders. There is also a risk that actual expenses incurred are greater than estimated. The Life underwriting risk component has reduced as a result of the longevity swap that completed in March 2020. This significantly reduced the Company's exposure to longevity risk but has slightly increased the Company's exposure to counterparty default risk.

No new categories of risk exposures have been introduced during the period.

#### *Valuation for solvency purposes*

The Company prepares its financial statements in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS101").

FRS101 implements the valuation and reporting principles of International Financial Reporting Standards ("IFRS") in the UK. As a result, all financial statement valuations contained in this SFCR are consistent with IFRS.

The methodology for the valuation of lifetime mortgages has changed during the period, where profit is deferred in accordance with IFRS 9 requirements predominantly through the illiquidity premium instead of the deferred reserve. The change in methodology results in a valuation approach that is more consistent with the approach used by many other financial institutions that hold these types of assets. The methodology change had only a minor impact on the fair value but changes some of the sensitivities to factors noted in section C.7.

The table below summarises the Company's assets and liabilities valued in accordance with both IFRS and Solvency II regulations.

<b>30 September 2020 (£000s)</b>	<b>Solvency II valuation</b>	<b>IFRS valuation</b>
Total assets	688,657	697,826
Total liabilities	539,432	535,091
Total equity / Own funds	<b>149,225</b>	<b>162,735</b>

All assets on the Solvency II balance sheet are valued on the same basis as in the financial statements, with the exception of the reinsurance recoverable. This is the key driver of the difference in asset value above. This is explained in further detail in section D.1.

Differences in the value of liabilities are driven by the following:

- The IFRS methodology for the valuation of liabilities does not include the Solvency II concepts of the risk margin or transitional measures.
- The assumptions used in the valuation of insurance liabilities under IFRS also differ from the valuation of the best estimate liabilities under Solvency II:
  - The discount rate used under IFRS is higher. Under Solvency II the Company does not currently have approval to use the matching adjustment or the volatility adjustment and therefore must discount liabilities at the risk free rate. Under IFRS the higher risk-adjusted yield on the Company's assets is used in the liability discount rate.
  - The assumptions for longevity and expenses include a margin for adverse deviation under IFRS. For Solvency II reporting, the assumptions are best estimate, hence any margins for adverse deviation under IFRS are removed.

### *Capital management*

The Company's risk management framework incorporates explicit risk appetite statements relating to capital. The risk appetite specifies Black, Red, Amber and Green zones for the ratio of eligible own funds to Solvency Capital Requirement. This SCR coverage ratio is a key risk indicator which is regularly reported to the Risk and Conduct Committee and Board.

The Company's own funds are entirely comprised of ordinary share capital and reconciliation reserves (retained earnings). These items are treated as Tier 1 unrestricted capital items. The entirety of own funds is therefore eligible to cover the Solvency Capital Requirement and Minimum Capital Requirement.

The table below summarises the Company's capital position as at 30 September 2020.



<b>30 September 2020 (£000s)</b>	<b>2020</b>	<b>2019</b>
Own funds	149,225	153,179
SCR	81,700	90,669
SCR coverage ratio	183%	169%
MCR	20,425	22,667
MCR coverage ratio	731%	676%

The SCR coverage ratio has increased by 14% during the period. The key driver of this increase is the new reinsurance arrangement that HLAC entered into in March 2020. This increase has been partially offset by the fall in interest rates over the period and the presentation of the transitional which results in additional run off in the period (discussed in section D.2).

The Company has applied the transitional measures on technical provisions (TMTP) in the valuation of technical provisions. The PRA requires firms to carry out a TMTP recalculation at the end of every 24 months, or following a material change in risk profile subsequent to the commencement of the transitional measure on 1 January 2016. The PRA has given HLAC permission to recalculate the TMTP as at March 2020 following the new reinsurance contract. As at 30 September 2020 the value of the TMTP was £50.4m.

The TMTP represents a material balance for the Company given that it is used to cover the impact of not using the matching adjustment and phasing in the risk margin for business written before 1 January 2016. Therefore, not applying the TMTP would result in a material change to the solvency position of the Company.

The table below summarises the solvency position of the Company with and without the TMTP:

<b>(£000s)</b>	<b>30 September 2020</b>		<b>31 October 2019</b>	
	<b>Amounts with TMTP</b>	<b>Amounts without TMTP</b>	<b>Amounts with TMTP</b>	<b>Amounts without TMTP</b>
Basic own funds	149,225	108,364	153,179	83,950
Solvency Capital Requirement (SCR)	81,700	81,848	90,669	93,598
SCR coverage ratio	183%	132%	169%	90%

The Company would have sufficient own funds to meet the SCR without applying the TMTP.

In previous years, the presentation of the TMTP only allowed for run off up to the prior 31 December. Due to the change in the Company's financial year end, and to align management accounting and regulatory returns, the TMTP quoted at September 2020 now allows for monthly run off up to the valuation date. The change in TMTP in the period therefore effectively represents 21 months of run-off.

The table in section D.2 summarises the solvency position of the Company with the TMTP measured at December 2019 and September 2020

The Company applies the standard formula for the calculation of the Solvency Capital Requirement. The Company is not using undertaking-specific parameters (USPs) to calculate its Solvency Capital Requirement. The Company does not use simplified calculations in any of its risk modules or sub-modules when calculating the Solvency Capital Requirement.

There was no breach of the Minimum Capital Requirements or Solvency Capital Requirements during the reporting period.

## A. Business and performance

### A.1 Business

#### Name and legal form of the undertaking

Hodge Life Assurance Company Limited ("the Company", "HLAC") is a privately owned life assurance company limited by shares, incorporated in the United Kingdom.

The registered office is:  
One Central Square  
Cardiff  
CF10 1FS

#### Supervisory authority responsible for financial supervision

HLAC is regulated by the Prudential Regulation Authority ("PRA") and the Financial Conduct Authority ("FCA").

Prudential Regulation Authority 20 Moorgate London EC2R 8AH	Financial Conduct Authority 12 Endeavour Square London E20 1JN
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#### External auditor of the undertaking

Ernst & Young LLP  
The Paragon  
Counterslip  
Bristol  
BS1 6BX

#### Holders of qualifying holdings in the undertaking and legal structure of the Group

The ultimate UK parent is The Carlyle Trust Limited ("TCT"). The following table details the shareholders of TCT with holdings exceeding 10%:

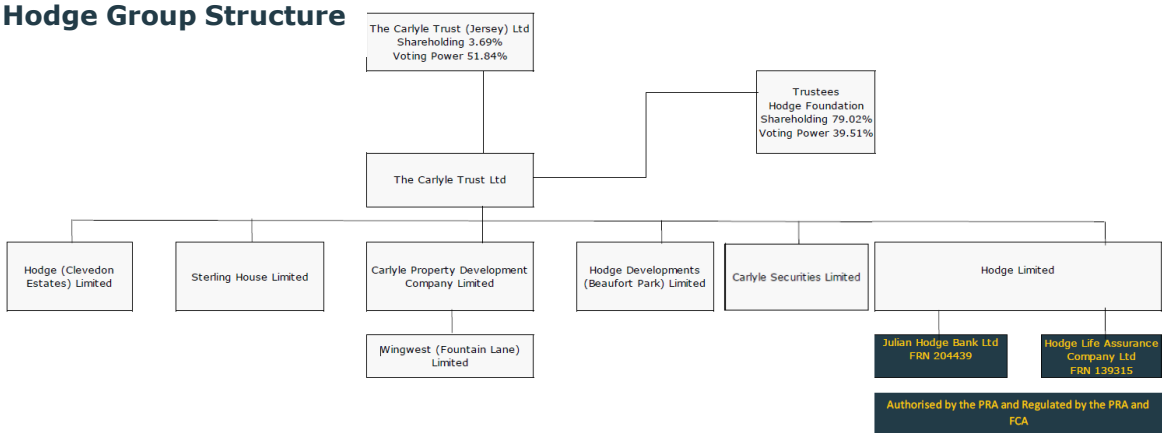
Shareholder	Shareholding	Voting Power
The Jane Hodge Foundation	79.02%	39.51%
The White Lodge Trust	10.36%	5.18%

The Carlyle Trust (Jersey) Ltd. has a voting power of 51.84% in the Carlyle Trust Limited.

HLAC is primarily regulated as a solo insurance entity. HLAC is the only entity in the Group that undertakes insurance activities.

Given that the largest financial sector activity in The Carlyle Trust Group is banking, the Group is considered to be a *banking and investment services conglomerate*.

The following diagram shows the Group structure as at 30 September 2020:



**Material lines of business and geographical areas**

HLAC only writes individual annuity contracts. All business is written in the United Kingdom. The Company matches pension annuity liabilities with lifetime mortgage assets, reversionary interests in property and fixed income securities and cash.

**Significant business or external events over the period**

The Company had to constrain capacity to write annuities during the period as low interest rates prior to and during the COVID-19 pandemic adversely impacted Solvency Capital levels. This also impacted ability to accommodate lifetime mortgages. This is reflected in the income statement in the following section.

There have been no material changes to assumptions as a result of COVID-19. Actual deaths are above expected levels as the number of deaths observed has increased. Due to the uncertainty surrounding COVID-19, there were no changes made to the base mortality or mortality improvements assumptions at this time.

COVID-19 has had a significant impact on operations during the period with an ongoing requirement for staff to work predominantly from home. The Company has adapted well to these changes with limited disruption to business processes.

**Summary of business performance over the reporting period**

The Company prepares its financial statements in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS101").

FRS101 implements the valuation and reporting principles of International Financial Reporting Standards ("IFRS") in the UK. As a result, all financial statement valuations contained in this SFCR are consistent with IFRS.

The business performance information given in this section is on an FRS101 basis as shown in HLAC's annual report and financial statements.

Income statement for the financial period ended 30 September 2020:

<b>30 September (£000)</b>	<b>2020</b>	<b>2019</b>
Earned premiums	22,837	41,646
Investment income	7,870	12,231
Unrealised gains/losses on investments	38,536	56,633
Gross claims and benefits paid	(25,463)	(26,924)
Movement in long term business provision	(29,274)	(61,768)
Movement in reinsurance assets	933	0
Reinsurance fees paid	(303)	0
Administrative expenses	(6,404)	(7,459)
<b>Profit before taxation</b>	<b>8,732</b>	<b>14,359</b>

The Company has made a pre-tax profit of £8.7 million for the 11 month period. Although this is down from the 2019 figure of £14.4 million, the reporting period is one month shorter than the previous year and the profit for last year benefitted from one-off items which have not recurred. As we reported last year, the adoption of the Continuous Mortality Investigation's 2018 model of mortality improvement ("CMI\_2018") had a positive impact on the 2019 results of £4.9m. The underlying level of profit remains strong.

The Company entered into a reinsurance agreement in March 2020, whereby a significant proportion of the back book was reinsured. This had a positive impact on the 2020 results of £0.9m. Further profit is expected to emerge on the reinsurance contract over time as the accounting treatment spreads recognition of gains over the life of the contract.

£22.8m of new single premium annuity business was written in the period. Although this is down from the 2019 figure of £41.6m, the reported new single premium annuity business reflects our revised business plan due to the current external environment. The decrease in new annuity business is also due to the accounting period being 11 months rather than 12 months.

## **A.2 Underwriting performance**

The Company wrote £22.8m of new single premium annuity business in the reporting period. The Solvency II line of business for single premium annuities is 'Other life insurance'. This business was all written in the UK. The Company retained 100% of the longevity risk associated with this new business in the period.

The Company paid out £25.5m in annuity benefits during the period, which was broadly in line with best estimate assumptions.

The long-term business provision relates entirely to annuity business. This increased by £29.3m from £498.8m to £528.1m. This increase is partially driven by growth in the portfolio but is predominantly driven by the increase in the value of liabilities for existing business due to the low interest rate environment.

The Company entered into a reinsurance agreement in March 2020 in relation to the annuity portfolio to reduce the longevity risk exposure and capital requirement. As discussed above this increased profit by £0.9m during the reporting period.

Administrative expenses decreased from £7.5m to £6.4m. The decrease is primarily due to the reporting period being 11 months rather than 12 months.

The total profit for the reporting period after taxation amounted to £8.7m (2019: £14.4m).

### A.3 Investment performance

The Company believes that the overall investment strategy combining lifetime mortgages with fixed income securities, reversions and cash holdings gives a suitable match for annuity liabilities.

Total assets for the period ended 30 September 2020:

<b>30 September (£000)</b>	<b>2020</b>	<b>2019</b>
Loans and advances to credit institutions	12,866	2,384
Debt securities & treasury bills	103,409	108,181
Investment properties – reversionary interest in properties	73,525	72,810
Investments (lifetime mortgages)	502,945	475,666
Intangibles	0	0
Other receivables	3,550	4,670
Prepayments and accrued income	354	416
Derivatives financial instruments	75	0
Reinsurance asset	(8,066)	0
<b>Total assets</b>	<b>688,657</b>	<b>664,126</b>

Overall the assets held by the Company increased by £24.5m:

- Loans and advances to credit institutions increased by £10.5m, largely driven by an increase in cash held in bank accounts.
- Debt securities and treasury bills decreased by £4.8m. £73.8m of new debt securities and treasury bills were purchased in the period, offset by £81.0m of redemptions. The Company sold treasury bills over the period and purchased long-dated gilts as part of the strategy for hedging interest rate risk. An increase of £2.4m was observed due to movements in market values.
- Investment properties increased by £0.7m. This was mainly driven by the low interest rate environment.
- Investments in lifetime mortgages increased by £27.3m. This is driven by £17.8m of new business written or acquired in the period and movements in interest rates offset by deaths and redemptions.
- The Company entered into a reinsurance agreement in March 2020. The reinsurance asset has a negative value of £(8.1)m for Solvency II purposes due to the best estimate valuation basis.

The Company directly administers the reversion and lifetime mortgage assets; the expenses arising from these investments are included within the total administrative expenses incurred of £6.4m noted in section A.2.

The Company does not have any investments in securitisations and does not have any off-balance sheet items.

**A.4 Performance of other activities**

There were no other areas of income received or expense incurred during the reporting period.

**A.5 Any other information**

None.

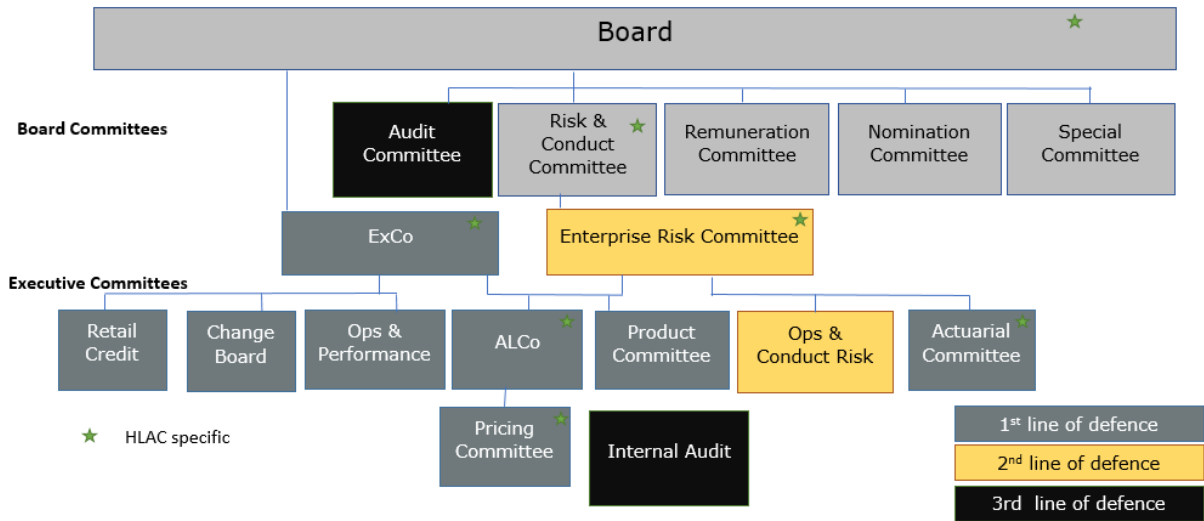
## B. System of governance

### B.1 General information on the system of governance

#### Structure of the administrative, management or supervisory body

The HLAC Board comprises seven non-executive directors and five executive directors.

The governance structure supports the 'three lines of defence' model operated by the Group. The committee structure extracted from the 'three lines of defence' model, as it applies to HLAC, is set out below.



The membership of the Board Committees comprises the non-executive directors. The membership of the first line of defence committees comprises executive management. The reporting lines for the executive committees are shown in the diagram above.

Minutes of executive committee meetings are made available to the relevant Board Committee. Board Committee meeting minutes are received by the Board at its next meeting.

The Group’s Internal Audit function has been outsourced to Deloitte LLP and its representatives have attended the Audit Committee and the Risk and Conduct Committee. Deloitte has used in-house experts when auditing complex, technical areas such as Actuarial, Treasury and IT.

The CRO role is also currently outsourced to Neil Cantle seconded from Milliman LLP.

#### Roles and responsibilities of the Board

The Board has ultimate responsibility for the proper stewardship of the Company in all its undertakings. It meets regularly throughout the year to discharge its responsibilities for all important aspects of the Company’s affairs, including monitoring performance, considering major strategic issues, approving budgets and business plans and reviewing operational performance. Board members also hold regular discussions with the Company’s shareholder as well as the group’s ultimate shareholder to ensure a clear understanding of their views and requirements.



### *Roles and responsibilities of the Risk and Conduct Committee*

All members of the Risk and Conduct Committee are non-executive directors. Executive members of the Board and other senior executives attend as required by the Chairman.

The function of the Risk and Conduct Committee is to oversee the management of risk and the conduct of business on behalf of the Board to ensure that significant risks are identified, understood, assessed and managed and that good customer outcomes are achieved. It is responsible for the second line of defence of the business, ensuring that the level of assurance available to the Board is sufficient and appropriate.

### *Roles and responsibilities of the Audit Committee*

All members of the Audit Committee are non-executive directors including a chair of the Audit Committee appointed by the Board. The Chair of the Board is excluded from membership of this committee. Executive members of the Board and other senior executives attend as required by the Chairman.

The function of the Audit Committee is to be responsible for the Company's third line of defence to monitor and review the work of the internal audit function, to consider the adequacy of internal control systems, to review the relationship with the external auditors, to review the statutory accounts including the key estimates and judgements used in the statutory accounts, and to consider compliance issues.

### *Roles and responsibilities of the Remuneration Committee*

All members of the Remuneration Committee are non-executive directors. Executive members of the Board and other senior executives attend as required by the Chairman.

The function of the Remuneration Committee is to consider remuneration policy and specifically to determine the remuneration and other terms of service of executive directors and senior managers. The executive directors decide fees payable to non-executive directors.

### *Roles and responsibilities of the Nomination Committee*

All members of the Nomination Committee are non-executive directors. Executive members of the Board and other senior executives attend as required by the Chairman.

The function of the committee is to recommend the appointment of directors to the Board and Board Committees and executive appointments requiring regulatory approval. It is also responsible in ensuring that there is an appropriate succession plan for executive and senior management positions.

### *Roles and responsibilities of the Special Committee*

The committee is comprised of directors of the Company, one of whom must be a non-executive director. The role of the Special Committee is to provide a degree of non-executive oversight for certain specific matters without the need to convene a full Board meeting.

The functions of the committee include authorising individuals to execute documents on behalf of the Company and determine the mandate levels for individuals to operate and authorise bank account transactions for the Company.

### *Roles and responsibilities of Executive Committee ("ExCo")*

The committee consists of executive management and is responsible for the formulation and execution of the Company's strategy, and the day-to-day management of the Company, subject to specific limitations and constraints imposed by Board. It monitors financial performance, risk indicators, operational resilience and change programmes to ensure each business and function is able to make the requisite contribution to the strategic plan and budget.

### *Roles and responsibilities of the Change Board*

The committee consists of executive management chaired by the Chief Technology Officer ("CTO") and is responsible for ensuring the change programme is aligned with strategy and business plans and to monitor programme delivery, budget and resources.

### *Roles and responsibilities of the Enterprise Risk Committee*

The committee consists of executive management chaired by the (Interim) Chief Risk Officer ("CRO") and monitors the Company's risk management framework. It also monitors and co-ordinates the activities of compliance, risk assurance and internal audit throughout the Company.

### *Roles and responsibilities of the Operational & Conduct Risk Committee*

The committee consists of executive management chaired by the Chief Risk Officer - JHB and assists the development and implementation of a risk management framework to manage the operational and conduct risk profile, and to ensure the adequacy of the internal control environment.

### *Roles and responsibilities of the Assets and Liabilities Committee ("ALCO")*

The committee consists of executive management chaired by the CFO and implements the policies of the Board with respect to market risks including liquidity and interest rate risk management and provides recommendations to the Board on strategies for managing these risks. It also monitors and controls new business pricing and treasury credit risk.

### *Roles and responsibilities of the Pricing Committee*

The committee consists of executive management chaired by the Chief Actuary and assists in the pricing of products having regard to competitor rates, new business appetite and proposed investment volumes.

### *Roles and responsibilities of the Actuarial Committee*

The committee consists of executive management chaired by the Chief Actuary and is responsible for monitoring the insurance risk exposure of the Company including longevity risk. It also monitors and provides input to the methods and assumptions used to undertake actuarial valuations of the Company's assets and liabilities. A further responsibility of the committee is ensuring adherence to the Group Model Governance Policy.

### *Roles and responsibilities of the Product Committee*

The committee consists of executive management chaired by the Chief Marketing Officer and is responsible for developing new product ideas and significant changes to existing products. The committee is responsible for ensuring product governance is adhered to and customer need is demonstrated.

### *Roles and responsibilities of the Operations and Performance Committee*

The committee consists of executive management chaired by the Chief Operating Officer to provide operational governance across the firm. This governance covers a range of key activities inclusive of oversight of internal and outsourced operations, Operational Resilience and forward-looking operational impacts to the business.

### *Roles and responsibilities of the Retail Credit Committee*

The committee consists of executive management chaired by the Group Retail Director<sup>1</sup> and is responsible for the implementation and maintenance of the overall risk management framework in respect of retail credit risk and responsible lending. The risks associated with the Company's lifetime mortgages are addressed by this committee.

### *Main roles and responsibilities of key functions*

*Risk function:* The risk function is headed by the Interim CRO. Key responsibilities include:

- Promotion, training, maintenance and development of the risk management framework;
- Monitoring the consistency of application and ensuring the risk management framework is embedded across the Company;
- Provision of regular risk reporting to the Risk and Conduct Committee and other key Committees as required; and
- Undertaking a programme of assurance monitoring through a second line assurance team to enable it to assess whether the first line of defence is operating effectively.
- Production of the Company's ORSA.

To ensure independence of the second line risk function, the risk team reports to the Risk and Conduct Committee and has direct access to the Chairman of that committee.

The interim CRO also has responsibility for identifying and managing risks from climate change.

*Compliance function:* The compliance function is headed by the Head of Compliance. Key responsibilities include;

- Approval of financial promotions;
- Management of financial crime and risks and oversight of General Data Protection Regulation (GDPR) compliance;
- Completion of regulatory horizon scanning;
- Ensuring all staff receive regulatory training on a regular basis;

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<sup>1</sup> Chaired by the MD -Mortgages before his change in role

- Provision of regulatory advice to support business management ensure regulatory compliance; and
- Supporting the promotion, training and embedding of the risk management framework.

*Internal audit function:* The Company outsources its internal audit function to Deloitte. The internal audit function reports to the Audit Committee and has direct access to the Chairman of that committee.

*Actuarial function:* The actuarial function is headed by the Chief Actuary; information on how the actuarial function is implemented is included in section B.6.

### **Material changes to the governance structure over the reporting period**

During this reporting period, the governance structure has continued to see increased separation between JHB and HLAC, with the formation of a dedicated Executive Committee and Enterprise Risk Committee to oversee the activities of HLAC. The Pricing Committee and Asset and Liabilities Committees are also run separately for HLAC. All other Executive Committees oversee the activities for the combined Group but report upwards separately.

Graeme Hughes (previously Senior Independent Director) was appointed Chair of HLAC Board in May 2020 following the retirement of Adrian Piper.

Alison Halsey joined the board as Senior Independent Director in November 2020, and is also a non-executive director of Julian Hodge Bank. With 30 years of experience at KPMG, Alison headed up KPMG's UK Financial Services practice before becoming a Global Lead Partner, a position she held for 10 years.

Rebecca Hall joined the Board of HLAC in 2020. She has been an actuarial consultant for the majority of her career, initially with Deloitte and currently working independently through her own company.

David Landen (previously Group CFO and already on HLAC Board) was appointed Group Chief Executive Officer in September 2020 replacing Steve Pateman who resigned during the year.

Matthew Burton joined the Board in April 2020 on his appointment as Interim CFO. He has since been appointed as the Group Retail Director and Deputy CEO. Matthew joined Hodge in 2015 as the Group Head of Finance, before taking up the role of Managing director of Mortgages in February 2019.

Richard Jones joined Hodge and the HLAC Board in October 2020 as Interim CFO. He has a 30-year career in finance working as a senior interim finance professional in a variety of financial services businesses.

Neil Cante is currently acting as HLAC Interim CRO on a seconded basis from Milliman LLP. Approval for this role was obtained on 7<sup>th</sup> September 2020.

### **Remuneration policy and practices**

The Remuneration Policy is intended to attract, retain and motivate employees to achieve the objectives of the Company, to align to its values and to operate within its risk

appetite and risk management framework. It is noted that the documented policy in place is set at a Group level.

The following factors underpin the Company's remuneration practices;

- Remuneration should facilitate the delivery of results which enhance the long term interests of the Company's stakeholders, including its shareholders.
- Remuneration should support the corporate values and desired culture.
- Remuneration should support the attraction, retention, motivation and alignment of the talent needed to achieve our business goals.
- Remuneration should reinforce leadership, accountability, teamwork and innovation.
- Remuneration should be aligned to the contribution and performance of the businesses, teams and individuals.

#### *Fixed Remuneration*

Fixed remuneration packages (comprising monetary and benefits elements) offered to staff are dependent on grade. Core benefits are available to all employees, with the exception of non-executive directors.

Regular benchmarking is undertaken to ensure that remuneration is line with market rates.

#### *Variable Remuneration*

Variable remuneration awards are non-contractual discretionary benefits based on company and individual performance. Both short and long-term incentives are in place.

The current Annual Reward Plan (ARP) aims to reward employees fairly, responsibly and competitively for achievement of financial and non-financial objectives. The Group intends to introduce an Executive Reward Plan (ERP) to recognise long-term performance of strategic leaders to align the long-term interest of senior employees with the long-term interests of the Group. These schemes are under review at the time of writing.

The Remuneration Committee may, at its discretion, award bonuses to individuals/categories of employees, without reference to specific qualifying financial criteria, if it feels that performance warrants a bonus.

We do not offer share options or shares, and as a matter of principle the Company does not enter into supplementary arrangements, unless exceptional circumstances dictate.

The Remuneration Committee approves all retention payments which are not contractual.

### **Material transactions during the reporting period**

There were no material transactions with shareholders or members of the Board during the reporting period.

### **B.2 Fit and proper requirements**

The Company has documented fitness and propriety procedures in place that outline the checks to be undertaken at both initial selection stages and regular annual assessments.

Roles that fall within the scope of the Senior Managers and Certification Regime (SMCR) are subject to the following pre-employment checks upon appointment (dependent on the role):

- Disclosures
- Credit search
- Identity check
- Sanctions screening
- FCA Register search
- Directorship check
- 6 years employment history via regulatory references - we conduct 6 years employment standard vetting checks and additionally 6 years regulated referencing
- Criminal records (DBS) check
- Qualification certificates

We also carry out:

- Directorship checks for ten year history
- Adverse media check
- Right to work checks

Also for new members to the Certification Regime – Line managers are required to submit a line manager recommendation outlining reason role is under regime, why person is competent to be under regime and the learning and development outline to support in the role. For those in the senior manager regime, a full induction and L&D plan is required, as well as governance arrangements and recommendations as to why person is competent, fit and proper.

The Nomination Committee will meet as required to consider recommendations in relation to the appointment of directors to the Board. Additionally, the Nomination Committee is also responsible for reviewing the Board composition and succession planning to ensure that a balanced and appropriately qualified Board is in place.

Fitness and propriety checks during employment include:

- Credit search (Annual) – a random sample are selected annually not all under regime
- Criminal records (DBS) check (Annual) – a random sample are selected annually not all under regime
- Performance review documentation (Annual)
- Personal development records (Annual)
- A self- declaration statement from individual as to how have met responsibilities under SMCR which must then be supported by Line manager

Records are maintained of all fitness and propriety checks and the allocation of prescribed responsibilities within a central database.

Selection of all candidates in all roles is based on their ability to do the job and potential for development. Selection decisions will reflect the skills, knowledge, and experience and where appropriate qualifications as specified in job descriptions.

Due regard is given in designing interview requirements, to include assessment of relevant skills, professional background and attributes relevant to the role. Where appropriate, assessments will be conducted to ensure those essential skills, inherent to the job, are demonstrated during the recruitment process.

Our performance management and learning and development policies, ensure that individuals maintain and continue to develop the relevant skills, knowledge and expertise to carry out their roles on an on-going basis.

Succession plans are in place for both non-executive directors and executive management to mitigate the impact of loss of a key member of staff at Group level.

#### *Senior Managers and Certification Regime (SMCR)*

As part of the PRA Rulebook Capital Requirements Regulation firms are required to allocate responsibility for controlled functions to named individuals in the Company.

The table below summarises the controlled functions prescribed under the SMCR regulation as at 3<sup>rd</sup> December 2020. These have been allocated to individuals within the Company using the fit and proper requirements highlighted above. This has no material impact to the allocation of functions but will increase the scope of prescribed responsibilities to be allocated within HLAC.

<b>SMR reference</b>	<b>Description</b>
<b>SMF1</b>	The Chief Executive function
<b>SMF2</b>	Chief Finance function
<b>SMF3</b>	Executive Director
<b>SMF4</b>	Chief Risk Officer function
<b>SMF7</b>	Group Entity Senior Manager function
<b>SMF9</b>	Chairman function
<b>SMF10</b>	Chairman of Risk Committee function
<b>SMF11</b>	Chairman of Audit Committee function
<b>SMF12</b>	Chairman of Remuneration Committee function
<b>SMF13</b>	Chair of Nomination Committee Function
<b>SMF14</b>	Senior Independent Director
<b>SMF16</b>	Compliance Oversight Function
<b>SMF17</b>	Money Laundering Reporting Function

<b>SMF20</b>	Chief Actuary function
<b>SMF24</b>	Chief Operations Officer

**B.3 Risk management system including the own risk and solvency assessment**

The Company operates a ‘three lines of defence’ model for risk management and oversight:

- The first line of defence has responsibility for the management of risk across the organisation and comprises executive committees, management and staff.
- The second line of defence is responsible for provision of oversight to ensure that the first line of defence is managing risk within the Board-approved risk appetite and in line with the Risk Management Framework (RMF).
- The third line of defence is responsible for the provision of independent assurance with regard to the effectiveness of internal controls and risk management processes across both first and second lines.

The RMF comprises a number of components and activities, some of the key components are summarised below.

<b>RMF component</b>	<b>Description</b>
Risk culture	The risk culture sets out the framework required to promote a strong risk intelligent culture so that everyone understands the approach to risk and takes personal responsibility to manage risk across the business.
Risk strategy	The risk strategy sets out the types of risk that the Company is willing to be exposed to as a result of its business strategy, and the desired risk management capability required to support achievement of this.
Risk appetite	Risk appetite defines the level of risk that the Company is willing to accept or wishes to avoid in order to meet its business objectives. It includes both qualitative statements and a quantitative calibration setting out target capitalisation and addresses each of the key risk types faced by the Company as articulated within the risk strategy document.
Risk management policies and procedures	A number of policies and procedures are in place that set out a more detailed, granular expression of the risk exposures that are acceptable to the Company for each risk type. These aim to communicate the appetite for each risk to relevant members of staff, including any board-level limits and triggers set out within the risk appetite. These limits and triggers will be supported, where appropriate, by more granular limits / measures for monitoring by the relevant executive committee and management.



RMF component	Description
Risk management cycle	<p>The risk management cycle comprises a number of processes to support the identification, assessment, management, monitoring and reporting of risks against risk appetite. Some of the key processes within the risk management cycle include:</p> <ul style="list-style-type: none"> <li>• Risk register: The risk register acts as a central record of the key risk types faced by the business and enables comparison of risk exposures for each risk type through the use of standardised risk rating methodology. It is senior management’s responsibility to identify the key risks to which the business is exposed, whether internal or external, and to ensure that those risks are managed effectively. The risk function is responsible for the co-ordination, completion and review of the consolidated risk register, and for provision of oversight and challenge on senior management’s assessment.</li> <li>• Risk assessments: Risk assessments include consideration of both current and emerging risks. The risk function provides regular oversight and challenge in respect of the departmental risk assessment and ensures that risks are escalated in accordance with the RMF. Emerging risks are considered by the Enterprise Risk Committee and reported to the risk function which is responsible for maintaining a database of all such risks. Significant emerging risks are reported to the Risk and Conduct Committee on a quarterly basis to ensure that strategies and initiatives are appropriate to mitigate the key risks.</li> <li>• Losses and near misses: Losses and near misses are reported to the Ops &amp; Conduct Committee by each operational area on a quarterly basis. A summary of this is reported to the Risk and Conduct Committee on a quarterly basis.</li> <li>• Stress and scenario testing: A key component of the risk management framework is stress testing and scenario analysis through which the Company assesses the impact of risks that could threaten the business model, future profitability, solvency, liquidity or capital adequacy of the Company. The Board and senior management have engaged in a number of exercises which have considered and developed stress tests covering a range of risk categories. Stress testing is central to the annual business planning process and the ORSA as well as the ongoing development of the Company’s risk appetite.</li> </ul>
Risk reporting	<p>Risk reporting against policy requirements, risk appetite limits and triggers and risk exposures is in place through the reports provided to:</p> <ul style="list-style-type: none"> <li>• The Enterprise Risk Committee to enable it to monitor and manage risks in accordance with the terms of reference; and</li> <li>• The Risk and Conduct Committee which receives regular Key Risk Indicator reports to enable it to provide oversight and challenge across all risk types.</li> </ul>

The Board is ultimately responsible for ensuring the effectiveness of the risk management framework, including approval of risk strategy and risk appetite. The Risk and Conduct Committee supports the Board in discharging this responsibility.

## Own risk and solvency assessment (ORSA)

The ORSA is the Company's own view of its risk profile and the capital needed to manage these risks. The Company has quantified through its own analysis the size of historic risk events to translate these into appropriate stress tests to use within the ORSA.

As part of the ORSA the Company confirms that it expects to comply continuously with the regulatory capital requirements. This is assessed on a forward-looking basis showing that own funds are expected to exceed solvency capital requirements over the business planning period.

The Company also assesses the appropriateness of the standard formula calculation of the SCR. This confirms that the risk profile does not materially deviate from the assumptions underlying the standard formula calculation of the SCR and provides justification for any residual deviations.

The ORSA is governed by an ORSA policy. This policy sets out the Board's expectations for completion of the ORSA, the normal ORSA timetable and the main roles and responsibilities. The ORSA policy is subject to an annual review by the Board.

The ORSA is carried out at least annually. Significant changes to the Company risk profile may trigger an interim ORSA report, outside the normal annual cycle. The regular risk and performance reports produced by the Company will highlight whether there are any significant emerging events which may suggest an interim ORSA should be produced. No triggers have occurred since the last ORSA report was produced.

The Chief Risk Officer has overall responsibility for the ORSA process and the ORSA report. The actuarial team carries out the calculations and the risk function drafts the report.

The ORSA report is reviewed by the Enterprise Risk Committee and risk function. The ORSA report and processes are also subject to periodic internal audit review. The Board is the ultimate owner of the ORSA.

### *Embedding the ORSA within the Company*

The ORSA is an integral part of the Solvency II regime, bringing together risk management and solvency needs. It is designed to be a continual point of reference for Board and help guide decision making by taking into account the risks the Company faces.

The ORSA is embedded into the Company's activities and management as follows:

- Financial forecasts and budgets reflect a forward-looking assessment of the capital requirements of the business.
- The Company's risk appetite is set with regard to the risks identified in the ORSA and the corresponding capital requirements.
- New business pricing assumptions are consistent with the best estimate valuation basis used in the ORSA.
- Regular stress and scenario testing is undertaken which reflects the risks identified in the ORSA.
- Key Risk Indicators (KRIs) which reflect risks identified in the ORSA are used as an early warning trigger for risk events. These are reported quarterly to the Risk and Conduct Committee to assess the impact on the solvency position of the Company on both a regulatory and ORSA basis. This assessment confirms the Company is operating within the limits set by the risk appetite.

- The Board approves annual and interim ORSA reports

#### B.4 Internal control system

The risk management policy requires that management should ensure that procedures clearly reflect the controls in place and communicate the processes to be followed by staff.

Key controls can be summarised as follows:

Control	Summary
Mandate Structure	A tiered mandate structure is in place for the authorisation of payments and transactions and for entering into contractual arrangements.
Access Controls and Segregation of Duties	Access to systems is restricted to those who require it in order to effectively carry out their role. Care is taken to ensure that a single member of staff does not have the ability to process a transaction from beginning to end. This is particularly important within the treasury function, where front office is clearly separated from back office operations.
Physical security	Access to the premises is controlled through electronic security passes, a manned reception desk and intruder alarms. Cheque books are locked in a security cabinet and only required staff given access.
Training and Supervision	All staff are provided with induction training and an on-going framework of refresher training to ensure that they have and retain the expected level of knowledge and skills to perform their role. All staff are closely supervised, with quality assurance monitoring in place within regulated areas of the business to ensure that any knowledge gaps are identified and filled.
Reconciliation controls	Business systems are regularly reconciled and suspense accounts regularly reviewed to ensure that transactions are accurate. The general ledger is also regularly reconciled to ensure the accuracy of financial reporting.
Data controls	Policy data is subject to regular reconciliation and reasonableness checks to ensure completeness, validity and accuracy of data on which actuarial valuations are based.
Succession Planning	Succession plans are in place for both non-executive directors and executive management to mitigate the impact of loss of a key member of staff.
Information Security	Key system controls are in place to ensure the security of systems and data. These include the daily back-up of systems, anti-virus, firewall protection and email encryption. Staff are provided with training on how to keep information secure both at induction and on an annual basis.
Business Continuity and Disaster Recovery	A business continuity plan is in place and tested on a regular basis to ensure that the business could continue in operation in the event of a disaster.

<b>Control</b>	<b>Summary</b>
Experience investigations	These are performed annually for key assumptions used in the actuarial valuation to assess their on-going appropriateness. This forms an integral part of the actuarial control cycle.
Horizon scanning	Regular horizon scanning is co-ordinated by the compliance function to ensure that any updates or changes to regulatory or legal requirements are identified and assessed in a timely manner.
Board reporting	A business performance report is presented at every Board meeting explaining the sources of profit in the month and the financial impact of emerging experience. This acts as an early warning signal for adverse experience.
Internal audit	Regular reviews are performed to ensure that HLAC's internal controls remain adequate. Internal audit reports therefore serve as a trigger to review any net risk assessments where control failings or issues have been identified.
Model governance	Significant models are subject to the application of robust controls, including their development, production and validation through a change control process. The Actuarial Committee monitors the effectiveness of model governance processes.
External advisors	These are used where appropriate to assist in identifying new risks on the horizon.

The responsibility for monitoring on-going compliance with policies and procedures remains with first line management. The process level risk assessments capture management's assessment of the effectiveness of controls in place. The programmes of work undertaken by the second and third line provide additional assurance to the Board in relation to the adequacy and effectiveness of the internal control environment.

### **B.5 Internal audit function**

The Company outsourced its Internal Audit function to Deloitte. The internal audit function reports to the Audit Committee and has direct access to the Chairman of that committee to provide for its on-going independence.

The internal audit function undertakes a programme of internal reviews, as set out within its three year risk-based strategy and annual plan approved by the Audit Committee. An annual report is provided to the Audit Committee to provide a summary of the work performed throughout the year, in addition to the individual audit reports produced following every review, to provide independent assurance to that committee that controls within the area of review have been designed and are operating effectively.

### **B.6 Actuarial function**

The Company has an in-house actuarial team to support the business and meet the requirements of the actuarial function. The actuarial team is headed by the Chief Actuary, who is also an in-house member of staff and Executive Director of HLAC.

The Chief Actuary is a Fellow of the Institute and Faculty of Actuaries, holds a Chief Actuary (Life) Practising Certificate and is an Approved Person under the Senior Managers and Certification Regime (SMCR).

The Chief Actuary reports into the Managing Director of HLAC.

The key responsibilities of the actuarial function are to:

- Coordinate the calculation of technical provisions
- Justify differences in technical provisions from year to year
- Compare best estimates against experience
- Assess the appropriateness of methods and assumptions
- Assess the sufficiency and quality of data
- Assess whether IT systems used in calculations support the methodologies
- Assess the uncertainty of estimates
- Express an opinion on the overall underwriting policy
- Express an opinion on the adequacy of reinsurance arrangements
- Contribute to risk management through risk modelling underlying capital requirements
- Produce written reports to Board setting out the tasks undertaken by the actuarial function
- Consider the fair treatment of policyholders

## **B.7 Outsourcing policy**

The Company elects to outsource a number of activities through the use of specialist third parties to undertake certain tasks, in preference to undertaking these tasks itself. All third parties are located in the UK.

The following activities are currently outsourced:

- Servicing and Origination of Mortgages is outsourced to JHB and HLAC pays a fee for each of these.
- Use of third party legal firms to undertake the conveyancing of residential property transactions and the related loan redemption or property sale;
- Use of a third party to undertake annuity servicing;
- Use of third party internal audit function (as covered in B.5).

The Company's outsourcing policy outlines the process that must be followed for any proposed outsourcing arrangements and operations that must be in place to manage on an on-going basis. This includes consideration of whether the outsourcing will be of a critical or important nature.

On-going monitoring activities include a combination of monitoring of adherence to service level agreements and regular account management meetings and visits. These are also subject to second and third line coverage.

## **Adequacy of the system of governance**

It is considered that the system of governance in place, comprising the organisational structure, risk management and internal control systems, is effective and provides for sound and prudent management of risks faced by the Company. Structures support the strategic objectives and operations of the Company and ensure that the Board is able to make informed business decisions with a full appreciation of the impact on risk exposures and whether they are in within risk appetite.

**B.8 Any other information**

None.

## C. Risk profile

### Risk assessment process

The HLAC Board is responsible for the adequacy of HLAC's risk management processes and framework, and for ensuring that all material risks are identified and addressed. At an executive level, the first line committees are responsible for ensuring the identification and management of risks and the Enterprise Risk Committee is responsible for the adequacy of the risk management framework.

### Risk profile

HLAC has a well-defined business model and organic growth strategy, which is focused on the retirement sector. HLAC writes business in the UK only. The Company matches pension annuity liabilities with lifetime mortgage assets, reversions, fixed income securities and cash.

As a result of writing annuity business, the Company is exposed to the risk that annuitants live longer than estimated. For existing business, this risk is hedged by a longevity swap arrangement.

The Company has been active in the equity release sector since 1965, and has developed significant skill and expertise in managing the risks involved in this business. The key risk associated with equity release is the No Negative Equity Guarantee (NNEG) included on all lifetime mortgages, meaning that, if, at the end of the loan, the property price is insufficient to repay the loan a loss is incurred by the Company.

The Company has significant experience of the entire lifecycle of the product, including the sale of property after the death of the borrowers.

### Prudent person principle

The Company believes that its overall long-term investment strategy combining illiquid assets (lifetime mortgages and reversions) with traded assets such as fixed income securities and cash holdings gives a suitable match for annuity liabilities.

The investment risk management policy sets out principles that need to be complied with in setting the strategic asset allocation. The long-term investment strategy has been constructed within these principles.

The Company's liquidity risk policy is reflected in the levels of cash and other liquid assets it maintains to meet its shorter-term obligations and structural risks.

The Company's retail credit risk policy limits the overall exposure to the risks associated with lifetime mortgages through property eligibility criteria, loan amount limits and geographical exposure limits for new lending.

The Company's treasury credit risk policy limits the overall exposure to credit default risk and counterparty risk through debt securities, money market funds and deposits with credit institutions.

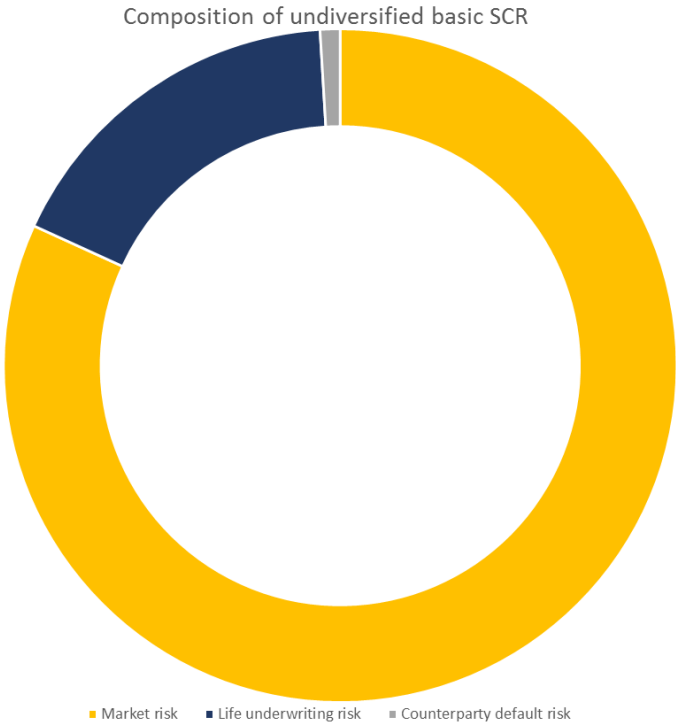
The Company's operational risk policy defines the types of operational risk faced, the level of risk appetite and policy limits and the processes in place to identify, assess, manage, monitor and report operational risks and events. The Company accepts that operational

risks arising from its people, processes, systems or the external environment are a natural consequence of its business operations but seeks to avoid or mitigate the risk to a minor level wherever practical.

**Risk exposures**

An overview of the principal risks associated with the business including an outline of how they are managed is summarised in the following section.

The resulting risk profile as given by the standard formula Solvency Capital Requirement (SCR) for HLAC as at 30 September 2020 is shown below.



The majority of the risk exposure under the standard formula SCR relates to market risk. This is driven by the Company’s holdings of lifetime mortgages, reversions and debt securities. The life underwriting risk is driven by the annuity business the Company has written. The counterparty default risk relates to deposits with credit institutions and other money market funds held by the Company and exposures created through derivative contracts (interest rate swaps) and reinsurance.

**Risk sensitivity**

The Company carries out stress and sensitivity analysis as part of its ORSA process which includes stress testing for its material risks.

ORSA stress tests are based on extreme events with an associated probability of 1 in 200 years. Reverse stress tests are also included which assess the impact at greater severities. These events have been set through the Company’s own analysis of historic risk events.



This stress testing has identified that the Company is most exposed to falls in interest rates (primarily driven by the impact of SCR change), property risks associated with lifetime mortgages and reversions and increases in the illiquidity spread associated with valuation of lifetime mortgages.

Section C.7 details a sensitivity analysis of key risks to which the Company is exposed. The results of this analysis demonstrate that the Company remains sufficiently capitalised in each of the risk scenarios.

## **C.1 Underwriting risk**

### *Longevity risk*

The Company is exposed to longevity risk through the annuity contracts it has written.

Actuarial assumptions relating to the level and trend of mortality rates are required for both pricing and reserving for these contracts. The Company is exposed to the risk that actual experience of mortality rates is lower than these assumptions.

For the pension annuity business in force as at 31 January 2020, the Company has entered into a longevity swap. This materially reduces the longevity risk but the Company still has residual longevity risk from the retained portion of business covered by the swap, longevity risk on annuities not covered by the swap and the impact of increased longevity on the costs of managing policies.

The amount of longevity risk exposure is managed by a longevity risk policy that defines the nature of the risk and outlines the risk appetite and operating limits. The policy defines limits on the acceptance of new business and avoidance of concentration of risk in any individual contract. Actuarial assumptions are determined using recent experience combined with industry standard mortality tables and mortality improvement models. An experience analysis investigation is carried out annually to confirm the appropriateness of the mortality assumptions.

### *Expense risk*

The Company is exposed to the risk that the costs of administering the in-force portfolio are higher than expected. Actuarial assumptions relating to the amount of expenses and future inflation of expenses are required for pricing and reserving of the annuity contracts.

An experience analysis investigation is carried out annually to confirm the appropriateness of the expense assumptions.

## **C.2 Market risk**

The Company is exposed to market risk through its holdings of lifetime mortgages, reversions and debt securities. It is also exposed to interest rate risk via the valuation interest rate of annuities.

Section D.1 sets out the valuation of the Company's assets.

### *Property risk*

The Company is exposed to property risk through its holdings of reversions. The reversions are a direct interest in property and therefore the value of this asset class will follow the performance of the UK residential property market. HLAC is exposed to the risk of a fall in property prices.

The reversion portfolio is closed to new lending and is in rapid run off due to the old average age of the underlying lives.

The Company is also exposed to property risk through lifetime mortgages. Falls in property prices will increase the likelihood of incurring losses as a result of the presence of the NNEG. This risk is captured in the spread risk module of the Standard Formula.

### *Interest rate risk*

Interest rate risk arises through any mismatch in the amount and timing of cash flows on assets and liabilities held by the Company.

The Company monitors 3 balance sheets: IFRS, Solvency II Pillar I and ORSA. The capital resources and capital requirements differ between these measures and will move differently as interest rates change. The business is managed primarily based on the Solvency II Pillar I SCR coverage ratio.

Interest rate derivatives are used to mitigate the risk to the SCR coverage ratio of falling interest rates.

### *Spread risk*

Spread risk is the risk of movements in the market price of investments as a result of a change in the perceived credit quality of the asset. The Company is exposed to the spread risk associated with lifetime mortgages, reversions and debt securities. The exposure to credit risk through lifetime mortgages is mitigated through limits on new lending set out in the Company's retail credit risk policy. The exposure to credit risk through debt securities is mitigated through the Company's treasury credit risk policy.

### *Concentration risk*

The Company may be exposed to concentration risk as a result of large individual exposures within its investment portfolios.

For lifetime mortgages, this risk is managed by limits on the maximum loan amount to any individual. For debt securities, this risk is managed through counterparty limits set in the Company's treasury credit risk policy. Reversions are closed to new business and therefore concentration risk is not considered a key risk for these products.

### *Other market risks*

HLAC does not have any exposure to equity risk or currency risk. Exposure to credit risk is detailed in the section below.

### **C.3 Counterparty default risk**

Counterparty default risk is the risk that the Company cannot recover the value of its assets if the counterparty defaults.

The Company is exposed to counterparty default risk associated with deposits with credit institutions as well as exposures created through derivative contracts. The exposure to counterparty default risk on deposits is mitigated through the Company's treasury credit risk policy.

It is also exposed to counterparty default risk from the longevity swap. This is mitigated through collateral arrangements.

### **C.4 Liquidity risk**

Liquidity risk arises through an inability to meet the Company's obligations as they fall due. These obligations are predominantly the payment of annuity benefits.

The Company recognises that legacy reversion assets and lifetime mortgages are illiquid assets. The Company operates a liquidity risk policy and explicit liquidity risk appetite statements to monitor and manage liquidity risk exposure.

The exposure to liquidity risk is mitigated through minimum requirements for highly liquid assets held as set out in the Company's liquidity policy. This requires the Company to hold sufficient liquid assets to withstand a severe liquidity shock scenario.

HLAC's insurance contracts are entirely single premium annuities and therefore there is no Expected Profit Included in Future Premiums ("EPIFP").

### **C.5 Operational risk**

The Company accepts that operational risks arising from its people, processes, systems, third parties or the external environment are a natural consequence of its business operations but seeks to avoid or mitigate the risk to a minor level wherever practical. The operational risk policy defines the types of operational risk faced, the level of risk appetite and policy limits and the processes in place to identify, assess, manage, monitor and report operational risks and events.

### **C.6 Other material risks**

The company is exposed to the following additional risks.

#### *Conduct risk*

Conduct risk has the potential to arise if the Company's behaviours result in poor customer outcomes; it is inherent in any operation that provides products or services to customers. Delivering good customer outcomes is a key driver in building a valuable, sustainable business and the Company is only willing to tolerate negligible levels of conduct risk. Annuities and later life lending products are distributed through regulated intermediaries which mitigates the exposure to direct sales and distribution.

Regular conduct risk training is completed for all staff members, with more in-depth training for certified individuals. Additionally, a number of processes are in place and executed by first line management to manage and monitor conduct risk exposures across the end to end customer journey. Conduct risk processes are subject to review and challenge as part of the annual assurance plan, and oversight provided by the Risk and Compliance function.

### C.7 Any other information

The risk exposures highlighted above have not materially changed over the year and no new categories of risk exposure have been introduced. However, the new lifetime mortgage valuation basis has changed the sensitivity to some factors.

The Solvency II balance sheet at 30 September 2020 has been recalculated to show the sensitivity of results to changes in assumptions. Sensitivity analysis helps the Company understand the impact of a range of risk events on the Solvency II balance sheet. The SCR coverage ratio at 30 September 2020 was 183%.

The tables below set out the sensitivity of results to changes in assumptions as at 30 September 2020 and 31 October 2019.

<b>Sensitivities (31 October 2019)</b>	<b>Impact on own funds (£000s)</b>	<b>Impact on SCR (£000s)</b>	<b>Impact on SCR coverage ratio (%)</b>
1% fall in interest rates	8,502	16,417	-17%
10% fall in property values	(11,519)	(1,528)	-10%
10% decrease in mortality (annuities only)	(21,819)	529	-25%

<b>Sensitivities (30 September 2020)</b>	<b>Impact on own funds (£000s)</b>	<b>Impact on SCR (£000s)</b>	<b>Impact on SCR coverage ratio (%)</b>
1% fall in interest rates	938	14,135	-26%
10% fall in property values	(15,110)	(1,117)	-16%
10% decrease in mortality (annuities only)	(6,544)	938	-10%
25 bps increase in mortgage Spread	(13,959)	(597)	-16%

The interest rate sensitivity has reduced in the year as a result of several factors:

- The purchase of long-dated gilts.
- The reduction in the risk margin as a result of the reinsurance agreement.

This reduction in sensitivity has been offset by factors which act to increase the sensitivity:

- The change to the lifetime mortgage accounting basis which has increased the discount rate by using a higher illiquidity spread.
- There is not an assumed TMTP recalculation in the 2020 interest rate stress as discussed in the following section. This was assumed in the 2019 interest rate stress.

The property sensitivity has increased due to greater property sensitivity for lifetime mortgages. This is mainly driven by the change to the lifetime mortgage accounting basis where higher loan-to-value mortgages are valued at a higher discount rate.

The longevity sensitivity has reduced significantly due to the introduction of the reinsurance arrangement.

In addition to the sensitivities presented in prior year, a 25bp increase to the lifetime mortgage discount rate has been included to measure the impact on the solvency balance sheet of the illiquidity spread changing in line with market pricing.

### *Assumptions*

- 1% fall in interest rates: this sensitivity reduces the discount rate used for assets and liabilities by 1%. Asset and liability values increase in an interest rate down stress. Larger asset and liability values result in a greater impact of the SCR stresses leading to a large increase in the SCR.
- The Company reviewed its approved management actions over 2020, classifying changes to TMTP as a management action. Therefore, the Company has assumed that the transitional measure on technical provisions has not been recalculated in this scenario since this would be a management action requiring approval. In the 2019 interest rate stress, a TMTP recalculation was assumed which had an impact of £10m on own funds.
- 10% fall in property values: this sensitivity allows for a change in lifetime mortgage and reversion asset values arising from an immediate fall of 10% in property prices. This stress results in a fall in asset value leading to a reduction in own funds. The lower value of assets results in a smaller impact of the stresses in the SCR.
- 10% decrease in mortality: this sensitivity allows for a 10% decrease in base mortality rates. This sensitivity is modelled only for annuities however, in reality under this scenario an offsetting positive impact would arise for lifetime mortgages. Liability values increase while asset values remain unchanged leading to a reduction in own funds. An offsetting impact is modelled through an increase in value of the reinsurance arrangement. The increased value of liabilities results in a larger impact of certain stresses in the SCR. The mortality impact for 2020 is significantly lower as a result of the reinsurance agreement.
- 25bps increase to the lifetime mortgage discount rate: this sensitivity increases the discount rate on lifetime mortgages in isolation. The lower value of assets results in a smaller impact of stress in the SCR.
- No future management actions are modelled.
- For each of the sensitivities, all of the other assumptions remain unchanged.

### *Risk appetite for risk sensitivities*

The Company remains sufficiently capitalised above regulatory minima in each of the risk scenarios above.

The Company has specific risk appetite statements relating to the sensitivity of the balance sheet to individual risk factors. This is used to monitor and manage the degree of exposure to each risk factor.

## D. Valuation for Solvency purposes

### D.1 Assets

#### Summary of asset valuation

The table below sets out the valuation of the Company's assets on an IFRS and Solvency II basis as at 30 September 2020:

<b>30 September 2020 (£000)</b>	<b>Solvency II</b>	<b>IFRS</b>
Loans and advances to credit institutions	12,866	15,664
Debt securities & treasury bills	103,409	103,409
Investment properties – reversionary interest in properties	73,525	73,525
Investments	502,945	502,945
Other receivables	3,550	922
Prepayments and accrued income	354	354
Derivatives	75	75
Reinsurance asset	(8,066)	933
<b>Total assets</b>	<b>688,657</b>	<b>697,826</b>

Unless noted otherwise below, no changes have been made to the recognition and valuation bases used or to estimations during the reporting period.

#### Differences between valuation for solvency purposes and valuation in financial statements

All assets on the Solvency II balance sheet are valued on the same basis as in the financial statements, with the exception of the reinsurance agreement.

The differences in loans and advances to credit institutions and other receivables are due to the reclassification of intercompany balances owing at the valuation date.

There are a number of differences in terminology between the description and grouping of assets in the financial statements and the Solvency II balance sheet as set out in the Quantitative Reporting Template (QRT) S.02.01 (see appendix B).

The differences in reinsurance valuations are due to differences in liability measurement under Solvency II and IFRS, and the accounting treatment of the reinsurance agreement.

The table below provides a mapping of the IFRS balances to the Solvency II balance sheet. Values are shown in £000s.

<b>Solvency II description</b>	<b>Solvency II value</b>	<b>IFRS description</b>	<b>IFRS value</b>
<b>R0200</b> Deposits other than cash equivalents	218	Loans and advances to credit institutions	<b>15,664</b>
<b>R0410</b> Cash and cash equivalents	12,648		
<b>Subtotal</b>	<b>12,866</b>		
<b>R0150</b> Corporate bonds	58,170	Debt securities & treasury bills	<b>103,409</b>
<b>R0140</b> Government bonds	45,239		
<b>Subtotal</b>	<b>103,409</b>		
<b>R0080</b> Property (other than for own use)	<b>73,525</b>	Reversionary interest in properties	<b>73,525</b>
<b>R0250</b> Loans and mortgages to individuals	<b>502,945</b>	Investments	<b>502,945</b>
<b>R0380</b> Receivables (trade, not insurance)	3,550	Other receivables	922
<b>R0360</b> Insurance and intermediaries receivables	354	Prepayments and accrued income	354
<b>Subtotal</b>	<b>3,904</b>	Subtotal	<b>1,276</b>
<b>R0190</b> Derivative	<b>75</b>	Derivative	<b>75</b>
<b>R0270</b> Reinsurance recoverables	<b>(8,066)</b>	Reinsurance asset	<b>933</b>
<b>Total</b>	<b>688,657</b>	<b>Total</b>	<b>697,826</b>

There are differences as a result of classification into different holdings between IFRS and Solvency II. As noted above, the differences in loans and advances to credit institutions and other receivables are due to the reclassification of intercompany balances owing at the valuation date. The differences in reinsurance valuations are due to differences in liability measurement under Solvency II and IFRS, and the accounting treatment of the reinsurance agreement.

#### *Fair value estimation*

Fair value is the price that would be received on selling an asset at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date.

The Solvency II fair value of assets is consistent with IFRS methodology. The following paragraph describes the IFRS classification. The methods used under IFRS are considered to be consistent with the specific valuation methods permitted for investments valued using "Alternative Valuation Methods" outlined in Article 10(5) - 10(7) of the Solvency II Delegated Regulation.

Where applicable, the Company measures the fair value of a financial instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions take place with sufficient frequency and volume to provide pricing information on an on-going basis. For all other financial instruments, the Company determines fair value using other valuation techniques as summarised in the hierarchy below:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Valuation techniques for which all significant inputs are based on observable markets.
- Level 3: Valuation techniques for which significant inputs are not based on observable markets.

#### *Valuation of deposits other than cash equivalents*

The deposits other than cash equivalents are collateral amounts pledged as cash to counterparties relating to interest rate derivatives. The value of the collateral is based on the counterparty valuation of the interest rate derivatives.

No estimates or judgements are used by the Company in the valuation of this asset class.

#### *Valuation of cash and cash equivalents*

The cash and cash equivalents are the Company's deposits with financial institutions. The value of these assets is the total balance held within these deposits.

No estimates or judgements are used by the Company in the valuation of this asset class.

#### *Valuation of government bonds and corporate bonds*

The Company measures the fair value of all holdings of government and corporate bonds using the quoted price in an active market for the instrument at the balance sheet date. This is a 'Level 1' valuation for IFRS purposes.

No estimates or judgements are used by the Company in the valuation of this asset class.

#### *Valuation of property (reversionary interest)*

The Company measures the fair value of the reversionary interests in property using an actuarial valuation. This is a 'Level 3' valuation for IFRS purposes as there is no active market and the valuation technique requires significant inputs which are not based on observable markets.

The 'Level 3' valuation under IFRS is considered to be consistent with the specific valuation methods permitted for investments valued using "Alternative Valuation Methods" outlined in Article 10(5) - 10(7) of the Solvency II Delegated Regulation.

Significant estimates and judgements are made by the Company in the valuation of this asset class.



The fair value of reversionary interests in property is calculated by discounting the value of future expected cash flows.

The principal assumptions underlying the calculation of reversionary interests in property include the following:

*Property prices:* The value of a property at the valuation date is based on the value at the last survey and increased to the valuation date using the Regional Nationwide House Price Index. It is then adjusted down by an annual underperformance assumption and a deduction for sales costs. This allows for the risk that the properties under-perform the index.

*Mortality and entry into long term care:* This is based on the combined expectation of death or entry into long term care of the tenant or the last remaining tenant in relation to a joint life contract. This assumption has been derived by reference to PCMA00/PCFA00 mortality tables and the CMI 2018 model for mortality improvements.

*Expenses:* Assumptions for future policy expense levels are based on the Company's recent expense analyses and are modelled as an amount per policy per annum that incorporates an annual inflation rate.

*Discount rate:* The discount rate applied to the reversionary interests in property cash flows comprises two parts: a risk-free curve and an allowance for illiquidity. The risk-free yield curve used within the valuation of reversionary interests is the GBP curve published by EIOPA for 30 September 2020.

The allowance for illiquidity used within the discount rate has been increased since YE19 for consistency with the approach used for lifetime mortgages (see relevant section below).

#### *Valuation of loans and mortgages to individuals*

The Company measures the fair value of the lifetime mortgages using an actuarial valuation. This is a 'Level 3' valuation for IFRS purposes as there is no active market and the valuation technique requires significant inputs which are not based on observable markets.

The 'Level 3' valuation under IFRS is considered to be consistent with the specific valuation methods permitted for investments valued using "Alternative Valuation Methods" outlined in Article 10(5) - 10(7) of the Solvency II Delegated Regulation.

Significant estimates and judgements are made by the Company in the valuation of this asset class.

The fair value of lifetime mortgages is calculated by discounting the value of future expected cash flows. The difference between the fair value at the transaction date and the transaction price is not recognised but deferred over a 12 month period.

The principal assumptions underlying the calculation of lifetime mortgages include the following:

*No-negative equity guarantee:* The fair value of lifetime mortgages takes into account an explicit provision in respect of the no-negative equity guarantee which is calculated using the Black 76 model. The key assumptions used to derive the value of the no-negative equity guarantee include current property price, property growth and property volatility.

The current property price is based on the last survey valuation and increased to the current valuation date using an appropriate regional index of house prices. It is then adjusted down by an annual property price underperformance assumption and a deduction for sales costs. The future property price is based on the Bank of England implied future inflation adjusted for earnings growth and an annual property price underperformance assumption. The volatility of future property prices is based on historical returns of house price indices with allowance for auto-correlation and any additional volatility arising on individual properties.

*Mortality or entry into long term care:* This is based on the combined expectation of death or entry into long term care of the borrower or the last remaining borrower in relation to a joint life contract. This assumption has been derived by reference to PCMA00/PCFA00 mortality tables and the CMI 2018 model for mortality improvements.

*Voluntary early redemptions:* Due to limited market information, these assumptions have been derived from the Company's own experience on this product.

*Expenses:* Assumptions for future policy expense levels are based on the Company's recent expense analyses. Expenses are modelled as an amount per policy per annum that incorporates an annual inflation rate, with an additional non-inflating fee element to represent the cost of administration under an intercompany arrangement in place.

*Discount rate:* The discount rate applied to the lifetime mortgage cash flows comprises two parts: a risk-free curve and an allowance for illiquidity based on market rates. The risk-free yield curve is the GBP curve published by EIOPA for 30 September 2020.

The methodology for setting the illiquidity premium has been updated in the year whereby profit is now deferred primarily through the illiquidity premium instead of the deferred reserve and the allowance for illiquidity is benchmarked against market rates for new loans.

#### *Valuation of Receivables (trade, not insurance)*

Receivables are the balances owed to the Company by other parties including amounts owed from other companies into the Group. These are short term receivables and are therefore not discounted.

No estimates or judgements are used by the Company in the valuation of this asset class.

#### *Valuation of Insurance and intermediaries receivables*

Receivables are the balances owed to the Company by other parties.

No estimates or judgements are used by the Company in the valuation of this asset class.

#### *Derivative financial instruments*

The fair value of financial instruments that are not traded in an active market (for example, over the counter derivatives) are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Interest rate swaps are classified as derivative products using a valuation technique with observable market inputs. Their fair value is based on counterparty valuations. Those valuations are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

### Reinsurance

This is discussed in section D.2 alongside the corresponding technical provisions.

## D.2 Technical provisions

### Summary of valuation of technical provisions

The table below sets out the valuation of the Company's technical provisions on an IFRS and Solvency II basis as at 30 September 2020. Values are shown in £000s.

Solvency II description	Solvency II value	IFRS description	IFRS value
<b>R0670</b> Best estimate liabilities	528,751	Provisions for long term business – liabilities arising from insurance contracts	<b>528,001</b>
<b>R0680</b> Risk margin	6,929		
<b>Subtotal</b>	<b>535,680</b>		

The above table shows best estimate and risk margin net of transitional measures on technical provisions. The total technical provisions on a Solvency II basis were £535.7m as at 30 September 2020. All technical provisions relate to individual annuity contracts which are classified as 'Other life insurance' lines of business.

The valuation of technical provisions for solvency purposes incorporates the following adjustments for long term guarantees and transitional measures:

- The Company did not use the matching adjustment.
- The Company did not use the volatility adjustment.
- The Company does have approval to use the transitional measures on technical provisions. This amount was £50.4m as described in the following section.
- The Company did not use the transitional measures on interest rates.

No simplifications have been used in the calculation of the best-estimate liabilities or risk margin.

### Differences between valuation for solvency purposes and valuation in financial statements

The IFRS methodology for the valuation of technical provisions does not include the Solvency II concepts of the risk margin or transitional measures.

The assumptions used in the valuation of insurance liabilities under IFRS also differ from the valuation of the best estimate liabilities under Solvency II:

- The discount rate used under IFRS is higher. Under Solvency II the Company did not use the matching adjustment and therefore must discount liabilities at the risk-free rate. Under IFRS the higher risk-adjusted yield on the Company's assets is used in the liability discount rate.

- The assumptions for longevity and expenses are based on best estimate with a margin of 20% and 15% respectively for adverse deviation under IFRS but are a best estimate under Solvency II.

#### *Valuation of best estimate liabilities for solvency purposes*

The valuation of annuity best estimate liabilities is calculated by discounting the future expected cash flows.

The principal assumptions underlying the valuation of annuities include the following:

*Mortality rate:* This is based on the expectation of death of the annuitant or the last remaining annuitant in relation to a joint life contract. Mortality assumptions have been derived by reference to PCMA00/PCFA00 mortality tables and the CMI 2018 model for mortality improvements.

*Expenses:* Assumptions for future policy expense levels are based on the Company's recent expense analyses. Expenses are modelled as an amount per policy per annum that incorporates an annual inflation rate. The Company also holds a separate provision for a short term expense overrun.

*Discount rate:* The discount rate applied to the annuities uses the risk-free yield curve for GBP published by EIOPA for 30 September 2020.

#### *Valuation of risk margin for solvency purposes*

The risk margin calculation is calculated by projecting the solvency capital requirement (SCR) for the run-off of existing business for 'non-hedgeable' risks (i.e. risks that cannot be easily transferred to a third party due to the lack of a deep and liquid market). A prescribed cost of capital charge of 6% is applied and the result is then discounted at the risk-free rate to determine the risk margin.

The value of each of the risks is calculated at the valuation date. A 'rebasing' approach is then used to approximate the value of that risk at all future valuation dates. This involves projecting base and stressed values from the valuation date and then rebasing the stressed values at each future time period in line with the expected run off of the business.

#### *Uncertainty associated with the value of technical provisions*

The main source of uncertainty in the value of technical provisions relates to the assumptions used in the valuation. There is a risk that future experience differs from the assumptions underlying the best estimate liabilities, for example, annuity policyholders living longer than estimated. This risk is, to a large degree, mitigated by the reinsurance arrangement.

The best estimate assumptions are governed by a rigorous process which includes monitoring actual experience against expected experience and adjusting best estimate assumptions as appropriate. This process is underpinned by actuarial judgement and peer review.

Section C.7 details the sensitivity of the Solvency II own funds and SCR to changes in key assumptions.

### Impact of not applying the transitional measures on the solvency position

The Company has applied the transitional measures on technical provisions (TMTP) in the valuation of technical provisions. As at 30 September 2020 the value of the TMTP was £50.4m.

The TMTP has been used by the Company to phase in the impact of moving from the valuation principles under INSPRU to the Solvency II regime. The move to Solvency II has increased the value of technical provisions for the Company in two areas:

- The concept of the matching adjustment is an additional requirement under Solvency II. Under INSPRU the risk adjusted yield on assets was used to discount the value of annuity liabilities. Under Solvency II the Company does not use the matching adjustment and must therefore discount annuity liabilities at the risk-free rate.
- The concept of the risk margin is an additional requirement under Solvency II.

The TMTP was originally approved by the PRA on 17 December 2015 (reference number 2053903) and took effect on 1 January 2016.

The PRA requires firms to carry out a TMTP recalculation at the end of every 24 months following the commencement of the transitional measure on 1 January 2016. The PRA has also given the Company permission to recalculate the TMTP as at 31 March 2020 as a result of the reinsurance arrangement. This classified as an event that caused a significant change to the risk profile. The recalculation reduced the TMTP by £14.6m.

The TMTP represents a material balance for the Company given that it is used to cover the impact of not using the matching adjustment and phasing in the risk margin for business written before 1 January 2016. Therefore, not applying the TMTP would result in a material change to the solvency position of the Company.

The table below shows the solvency position of the Company with and without the TMTP.

<b>30 September 2020 (£000s)</b>	<b>Amounts with TMTP</b>	<b>Amounts without TMTP</b>	<b>Impact of removing the TMTP</b>
Technical provisions	535,680	586,126	50,446
Deferred tax	(148)	9,437	9,585
Basic own funds	149,225	108,364	(40,861)
Eligible own funds to meet Solvency Capital Requirement	149,225	108,364	(40,861)
Solvency Capital Requirement (SCR)	81,700	81,848	148
Eligible own funds to meet Minimum Capital Requirement	149,225	108,364	(40,861)
Minimum Capital Requirement (MCR)	20,425	20,462	37
SCR coverage ratio	183%	132%	-51%

Without the TMTP, basic own funds would be expected to reduce by £40.9m to £108.4m after allowing for the effects on deferred taxation. The SCR would be expected to

increase by £0.1m to £81.8m because of a slight reduction in the loss absorbing capacity of deferred taxes (LACDT).

The Company would have enough own funds to meet the SCR without applying the TMTP.

In previous reporting periods the transitional measure on technical provisions has been based on a position run off to the previous 31 December. To align with measurement as per the management accounts, due to the change in year end, the TMTP as at September 2020 is based on a position run off to the valuation date.

The table below summarises shows the solvency position of the Company with TMTP run off to 31 December 2019 and 30 September 2020.

<b>30 September 2020 (£000s)</b>	<b>Amounts with TMTP run-off to Sep 2020</b>	<b>Amounts with TMTP run-off to Dec 2019</b>	<b>Impact of aligning TMTP run off</b>
Technical provisions	535,680	532,317	(3,363)
Deferred tax	(148)	(787)	(639)
Basic own funds	149,225	151,949	2,724
Eligible own funds to meet Solvency Capital Requirement	149,225	151,949	2,724
Solvency Capital Requirement (SCR)	81,700	81,061	(639)
Eligible own funds to meet Minimum Capital Requirement	149,225	151,949	2,724
Minimum Capital Requirement (MCR)	20,425	20,265	(160)
SCR coverage ratio	183%	187%	4%

The impact of aligning the run-off of the TMTP to the reporting date is therefore a reduction in the solvency ratio of 4%.

### **Use of other adjustments for solvency purposes**

The Company did not use the matching adjustment, the volatility adjustment or the transitional measure on interest rates.

### **Recoverables from reinsurance contracts and other special purpose vehicles**

The Company measures the value of the reinsurance recoverable using an actuarial valuation.

The value of the reinsurance recoverable is calculated by discounting the value of future expected cash flows using best estimate assumptions, consistent with the gross liabilities above. The present value of the cashflows comprises the expected cashflows receivable from the counterparty (i.e. the "floating" leg), net of the expected cashflows payable by the Company (e.g. the "fixed" leg) and reinsurance fees.

The Solvency II value of the reinsurance recoverable is £(8.1)m. This represents the present value of the future contractual cashflows (as stated above).

The credit default adjustment applied to the reinsurance recoverable is zero on the Solvency II base balance sheet since the reinsurance recoverable is a liability on a best estimate basis. This adjustment becomes non-zero in stressed positions where the reinsurance recoverable becomes an asset.

Please note this is presented on the asset side of the balance sheet for Solvency II purposes in form S.02.01 (see section D.1).

### Comparison to previous reporting period

The impact of the implementation of a reinsurance arrangement has been significant to the value of the risk margin and TMTP.

Section E.2 details the movement in SII surplus over the period.

## D.3 Other liabilities

### Summary of other liabilities

The table below sets out the valuation of the Company's other liabilities on an IFRS and Solvency II basis as at 30 September 2020. Values are shown in £000s.

Solvency II description	Solvency II value	IFRS description	IFRS value
<b>R0780</b> Deferred tax liabilities	<b>148</b>	Deferred taxation	<b>3,317</b>
<b>R0790</b> Derivatives	<b>0</b>	Derivative financial instruments	<b>0</b>
<b>R0820</b> Insurance and intermediaries payable	502	Trade and other liabilities	<b>3,774</b>
<b>R0840</b> Payables (trade, not insurance)	3,102		
Subtotal	<b>3,604</b>		

The differences in trade and other liabilities and payables are due to the reclassification of intercompany balances owing at the valuation date. These differences are also present in the breakdown of assets (see section D.1).

No changes have been made to the recognition and valuation bases used or to estimations during the reporting period.

#### *Deferred tax liabilities*

Deferred tax is recognised on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the IFRS financial statements. Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences, carried forward tax credits or tax losses can be utilised.

Deferred tax assets and liabilities are measured on a non-discounted basis at the tax rates that are expected to apply when the related asset is realised or liability settled based on the tax rates and laws enacted or substantively enacted at the balance sheet

date.

An adjustment is made to the IFRS deferred tax liability for the Solvency balance sheet to take account of the difference between the IFRS and Solvency II valuation of technical provisions and the reinsurance recoverable.

The difference in deferred tax liability of £3.2m is derived from the difference in technical provisions and reinsurance recoverable on the IFRS and Solvency II balance sheets, £16.7m, multiplied by the tax rate as at 30 September 2020, 19%.

No estimates or judgements are used by the Company in the valuation of these liabilities.

There are no unused tax losses.

#### *Insurance and intermediaries payables*

This balance represents partial funds received in respect of the pipeline of annuity new business. These funds are not recognised as annuity premium income until the annuity is put into payment and are therefore not included in technical provisions.

No estimates or judgements are used by the Company in the valuation of these liabilities and the valuation under IFRS and Solvency II is the same.

#### *Payables (trade, not insurance)*

This balance represents amounts owed to other parties including amounts owed from other companies in the Group. These commitments are short term and therefore no discounting is required.

The difference between Solvency II and IFRS is due to the reclassification of intercompany balances owing at the valuation date as described above.

No estimates or judgements are used by the Company in the valuation of these liabilities.

### **D.4 Alternative methods for valuation**

Alternative methods of valuation are used for reversionary interests in property and loans and mortgages to individuals as there are no quoted prices or active markets for these asset classes. These methods are described in section D.1.

### **D.5 Any other information**

Policies addressing management of the Company's risks which affect the valuation of assets and liabilities are discussed in section C of this SFCR.



## E. Capital management

### E.1 Own funds

#### Objective, policies and processes employed for managing own funds

The Company's risk management framework incorporates explicit risk appetite statements relating to capital. The risk appetite specifies limits and triggers for the ratio of eligible own funds to Solvency Capital Requirements. This SCR coverage ratio is a key risk indicator which is regularly reported to the Risk and Conduct Committee and Board. In the event of a breach of a trigger, the Company would consider management actions such as reducing dividends or reducing/stopping new business.

The Company's business plan and strategy is subject to an annual review process and approval by Board. This annual review incorporates a projection of expected SCR coverage over the business planning horizon which also forms a key part of the ORSA process and report. The Company aims to remain within its capital risk appetite over the length of the business planning horizon.

The Company's Risk Management Framework for managing its own funds is designed to achieve the following objectives:

- Provide appropriate security for policyholders and meet all regulatory capital requirements;
- Ensure sufficient liquidity to meet obligations to policyholders and other creditors;
- To meet the dividend expectations of shareholders as set by the Company's dividend policy.

As at 30 September 2020 the ratio of eligible own funds to Solvency Capital Requirements was 183%.

#### Own funds by tier

The Company's own funds are entirely comprised of ordinary share capital and reconciliation reserves (retained earnings). These items are treated as Tier 1 unrestricted capital items. The entirety of own funds is therefore eligible to cover the Solvency Capital Requirement and Minimum Capital Requirement. The table below summarises the component parts the excess of assets over liabilities.

<b>Decomposition of the excess of assets over liabilities</b>	<b>30 September 2020 (£000s)</b>	<b>31 October 2019 (£000s)</b>
Reconciliation reserve	142,425	146,379
Other basic own fund items	6,800	6,800
<b>Excess of assets over liabilities</b>	<b>149,225</b>	<b>153,179</b>

No own fund items are subject to transitional arrangements under Articles 308b(9) and 308b(10) of Directive 2009/138/EC.

There are no restrictions affecting the availability and transferability of own funds within the undertaking.

Other basic own funds remained constant in the period.

Recognising that the Company's own funds are a substantial proportion of the reconciliation reserve, the Company manages the sensitivity of its own funds. Section C.7 sets out the sensitivity of own funds to the Company's key risks.

Section E.2 provides a summary of changes in own funds and SCR in the reporting period.

### Differences between equity as shown in financial statements and excess of assets over liabilities for solvency purposes

Reconciliation of valuation differences	30 September 2020 (£000s)	31 October 2019 (£000s)
Called-up share capital	6,800	6,800
Profit and loss account	155,935	149,257
<b>Total Equity per financial statements</b>	<b>162,735</b>	<b>156,082</b>
Difference in the valuation of assets	(9,169)	0
Difference in the valuation of technical provisions	(7,679)	(3,550)
Difference in the valuation of other liabilities	3,338	675
<b>Excess of assets over liabilities for solvency purposes</b>	<b>149,225</b>	<b>153,179</b>

Called-up share capital of £6.8m comprises 27.2m (2019: 27.2m) ordinary shares of £0.25 each.

The differences in equity between the financial statements and the own funds for solvency purposes are driven by differences in the valuation of assets, technical provisions and other liabilities.

The difference in the valuation of assets relates to the valuation of the reinsurance recoverable. This is explained in more detail in section D.1.

The difference in the valuation of technical provisions is due to:

- Differences in the assumptions used to value the insurance liabilities under IFRS and the best estimate liabilities under Solvency II.
- The IFRS methodology not including the Solvency II concepts of the risk margin or transitional measures.

The difference in the valuation of other liabilities relates to the deferred tax impact of the adjustment to technical provisions.

These differences in the valuation of technical provisions and other liabilities are explained in more detail in section D.2.

### Material changes in own funds management

There were no material changes in own funds management in the period.

## E.2 Solvency Capital Requirement and Minimum Capital Requirement

The table below sets out the SCR and MCR for the Company as at 30 September 2020 and 31 October 2019.

£000s	30 September 2020	31 October 2019
Solvency Capital Requirement	81,700	90,669
Minimum Capital Requirement	20,425	22,667

### Solvency Capital Requirement

As at 30 September 2020 the ratio of eligible own funds to Solvency Capital Requirement was 183%.

The Company applies the standard formula for the calculation of the Solvency Capital Requirement. The Company is not using undertaking-specific parameters (USPs) to calculate its Solvency Capital Requirement. This Company does not use simplified calculations in any of its risk modules or sub-modules when calculating the Solvency Capital Requirement. The Company does not have any investments in securitisations and does not have any off balance sheet items. The Solvency Capital Requirement is subject to supervisory approval.

The major change during the period is the decrease in life underwriting risk, driven largely by the reinsurance arrangement. Loss-absorbing capacity of deferred taxes has also fallen significantly due to a reduction in deferred tax over the period. Deferred tax has reduced due to the unwinding of IFRS tax transitional amounts, and as a result of the different treatment of reinsurance between IFRS and Solvency II.

The table below shows the amount of Solvency Capital Requirement split by risk module.

Risk Module (£000s)	30 September 2020	31 October 2019
Market risk	76,084	74,354
Life underwriting risk	16,018	42,982
Counterparty default risk	903	291
Diversification benefit	(11,170)	(22,806)
<b>Basic Solvency Capital Requirement</b>	<b>81,836</b>	<b>94,821</b>
Operational risk	2,379	2,206
Loss-absorbing capacity of deferred taxes	(2,515)	(6,358)
<b>Solvency Capital Requirement</b>	<b>81,700</b>	<b>90,669</b>

The below table provides a summary of changes in capital in the reporting period, including own funds:

£000s	Own funds	SCR	Surplus
<b>Opening position as at 31 October 2019</b>	153,179	(90,669)	62,510
Unwind of discount rate	13,828	4,730	18,558
Demographic experience (including assumption changes)	(4,287)	1,636	(2,651)
Economic variances (including assumption changes)	3,418	(9,468)	(6,051)
New business	(7,296)	(4,887)	(12,183)
Movements in risk margin and TMTP (excluding reinsurance)	(23,412)	0	(23,412)
Reinsurance	13,031	17,448	30,479
Other movements	765	(489)	275
<b>Closing position as at 30 September 2020</b>	<b>149,225</b>	<b>(81,700)</b>	<b>67,525</b>

#### *Unwind of discount rate*

Capital generated from the unwind of the discount rate on in force business generated an increase in surplus of £18.6m.

#### *Demographic experience variances*

Actuarial assumptions have been reviewed over the reporting period to reflect demographic experience of the book. Updates were made to the voluntary prepayment rates on lifetime mortgages and a short-term expense provision is held as a margin for uncertainty. Coupled with experience variances in the period, this contributed to a reduction in surplus of £2.7m.

#### *Economic variances*

Actuarial economic assumptions have been reviewed over the period to reflect recent property price experience. Coupled with variances in interest rates, property growth and expense inflation, this contributed to a reduction of surplus of £6.1m, largely driven by the fall in interest rates.

#### *New business*

Writing new business has reduced surplus by £12.2m in the reporting period.

#### *Movements in risk margin and TMTP*

The TMTP was recalculated downwards in February 2020 as a mandatory recalculation. This contributed to a reduction of surplus of £8.3m, primarily reflecting the effect of interest rate movements on the TMTP. The TMTP run off between December 2018 and September 2020 further reduced surplus by £10.2m. This is largely driven by the decision to align with measurement as per the management accounts, due to the change in year-end (as discussed in section D.2).

Other movements in risk margin reduced surplus by £4.9m.

### *Reinsurance recoverables*

The reinsurance agreement had a £13.0m impact on own funds which comprises:

- The Solvency II value of the reinsurance recoverable which is £(8.1)m.
- The TMTP recalculation as at March 2020, which reduced surplus by £14.6m.
- The reduction in the risk margin as a result of the reinsurance agreement which contributed to a £35.7m increase in surplus.

The reinsurance agreement had a £17.4m impact on SCR.

### *Other movements*

Other movements include tax and other items not categorised elsewhere.

## **Minimum Capital Requirement**

As at 30 September 2020 the ratio of eligible own funds to Minimum Capital Requirement was 731%.

The table below sets out the inputs used to calculate the Minimum Capital Requirement.

<b>Input (£000s)</b>	<b>30 September 2020</b>	<b>31 October 2019</b>
Linear MCR (2.1% of best estimate liabilities)	11,419	10,548
SCR	81,700	90,669
MCR cap (45% of SCR)	36,765	40,801
MCR floor (25% of SCR)	20,425	22,667
Absolute floor of MCR	3,187	3,288
<b>Minimum Capital Requirement</b>	<b>20,425</b>	<b>22,667</b>

The amount of the Minimum Capital Requirement for the Company is driven by the MCR floor of 25% of the Solvency Capital Requirement.

### **E.3 Use of the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement**

The Company did not use the duration-based equity risk sub-module in the calculation of the Solvency Capital Requirement.

### **E.4 Differences between the standard formula and any internal model used**

The Company used the standard formula and did not use an internal model for the calculation of the Solvency Capital Requirement.

### **E.5 Non-compliance with the Minimum Capital Requirements and non-compliance with the Solvency Capital Requirement**

There was no breach of the Minimum Capital Requirements or Solvency Capital Requirements during the reporting period.

**E.6 Any other information**

None

## Appendix A – Glossary of terms

BEL	Best Estimate Liability. The present value of annuity payments.
DTL	Deferred Tax Liability. Tax charges that are payable in future periods.
EIOPA	European Insurance and Occupational Pensions Authority. European regulator that sets the Solvency II regulations.
FRS101	Financial Reporting Standard 101 Reduced Disclosure Framework. FRS101 was adopted by the Group from October 2016 as the basis for its financial statements.
IFRS	International Financial Reporting Standards. Under FRS101 the Company is exempt from certain disclosure requirements of IFRS.
GWP	Gross Written Premium. Amount of premium received in the reporting period.
LACDT	Loss absorbing capacity of deferred tax. A reduction to capital requirements (SCR) to allow for tax losses that may arise as a result of a shock.
NNEG	No Negative Equity Guarantee. A feature of lifetime mortgages where the borrower will not owe more than the value of their house.
ORSA	Own Risk and Solvency Assessment. An internal assessment of risk and capital requirements.
QRT	Quantitative Reporting Templates. Quarterly solvency returns submitted to the PRA.
Risk free rate	The base discount rate set by EIOPA and used in the actuarial valuation.
Risk margin	Part of technical provisions under solvency II. Ensures the technical provisions are sufficient such that another insurer could take over and meet obligations. Takes account of insurance risks and operational risk.
SCR	Solvency Capital Requirement. The risk based capital assessment under Solvency II. Can be set either by standard formula or internal model.
SFCR	Solvency and Financial Condition Report. Annual report to the PRA. Contains a narrative and form based submission.
SII	Solvency II regime effective from 1 January 2016.
Technical provisions	The Solvency II insurance contract liabilities. The sum of best estimate liability (BEL), risk margin and transitional items.
TMTTP	Transitional Measures on Technical Provisions. Allows the 'cost' of moving to Solvency II to be phased in over 16 years.

## Appendix B – Quantitative reporting templates (“QRTs”)

The sections to follow set out the annual QRTs for Hodge Life Assurance Company Limited as at 30 September 2020 that we are required to disclose as part of our SFCR in line with Solvency II regulations.

We note that values are shown in thousands of pounds.

### List of reported templates

S.01.02.01	Basic information - General
S.02.01.02	Balance sheet
S.05.01.02	Premiums, claims and expenses by line of business
S.05.02.01	Premiums, claims and expenses by country
S.12.01.02	Life and Health SLT Technical Provisions
S.22.01.21	Impact of long term guarantees measures and transitional measures
S.23.01.01	Own Funds
S.25.01.21	Solvency Capital Requirement - for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Note: We are not required to disclose form S.01.02.01 however this has been included to provide useful information.



### S.01.02.01 – Basic information - General

	General information	C0010
R0010	Undertaking name	Hodge Life Assurance Company Limited
R0020	Undertaking identification code	549300VD6I2MUPVFYL37
R0030	Type of code of undertaking	LEI
R0040	Type of undertaking	Life undertakings
R0050	Country of authorisation	GB
R0070	Language of reporting	En
R0080	Reporting submission date	2020-12-18
R0081	Financial year end	2020-09-30
R0090	Reporting reference date	2020-09-30
R0100	Regular/Ad-hoc submission	Regular reporting
R0110	Currency used for reporting	GBP
R0120	Accounting standards	The undertaking is using IFRS
R0130	Method of Calculation of the SCR	Standard formula
R0140	Use of undertaking specific parameters	No use of undertaking specific parameters
R0150	Ring-fenced funds	Not reporting activity by RFF
R0170	Matching adjustment	No use of matching adjustment
R0180	Volatility adjustment	No use of volatility adjustment
R0190	Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
R0200	Transitional measure on technical provisions	Use of transitional measure on technical provisions
R0210	Initial submission or re-submission	Initial submission
R0250	Exemption of reporting ECAI information	Not exempted

## S.02.01.02 – Balance sheet

		Solvency II value
	<b>Assets</b>	<b>C0010</b>
R0010	Goodwill	
R0020	Deferred acquisition costs	
R0030	Intangible assets	
R0040	Deferred tax assets	
R0050	Pension benefit surplus	
R0060	Property, plant & equipment held for own use	
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	177,227
R0080	Property (other than for own use)	73,525
R0090	Holdings in related undertakings, including participations	
R0100	Equities	
R0110	Equities - listed	
R0120	Equities - unlisted	
R0130	Bonds	103,409
R0140	Government Bonds	45,239
R0150	Corporate Bonds	58,170
R0160	Structured notes	
R0170	Collateralised securities	
R0180	Collective Investments Undertakings	0
R0190	Derivatives	75
R0200	Deposits other than cash equivalents	218
R0210	Other investments	
R0220	Assets held for index-linked and unit-linked contracts	
R0230	Loans and mortgages	502,945
R0240	Loans on policies	
R0250	Loans and mortgages to individuals	502,945
R0260	Other loans and mortgages	
R0270	Reinsurance recoverables from:	(8,066)
R0280	Non-life and health similar to non-life	
R0290	Non-life excluding health	
R0300	Health similar to non-life	
R0310	Life and health similar to life, excluding index-linked and unit-linked	(8,066)
R0320	Health similar to life	
R0330	Life excluding health and index-linked and unit-linked	(8,066)
R0340	Life index-linked and unit-linked	
R0350	Deposits to cedants	
R0360	Insurance and intermediaries receivables	354
R0370	Reinsurance receivables	
R0380	Receivables (trade, not insurance)	3,550
R0390	Own shares (held directly)	
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	
R0410	Cash and cash equivalents	12,648
R0420	Any other assets, not elsewhere shown	
R0500	<b>Total assets</b>	<b>688,657</b>

		<b>Solvency II value</b>
	<b>Liabilities</b>	<b>C0010</b>
R0510	Technical provisions - non-life	
R0520	<i>Technical provisions - non-life (excluding health)</i>	
R0530	<i>TP calculated as a whole</i>	
R0540	<i>Best Estimate</i>	
R0550	<i>Risk margin</i>	
R0560	<i>Technical provisions - health (similar to non-life)</i>	
R0570	<i>TP calculated as a whole</i>	
R0580	<i>Best Estimate</i>	
R0590	<i>Risk margin</i>	
R0600	Technical provisions - life (excluding index-linked and unit-linked)	535,680
R0610	<i>Technical provisions - health (similar to life)</i>	
R0620	<i>TP calculated as a whole</i>	
R0630	<i>Best Estimate</i>	
R0640	<i>Risk margin</i>	
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	535,680
R0660	<i>TP calculated as a whole</i>	
R0670	<i>Best Estimate</i>	528,751
R0680	<i>Risk margin</i>	6,929
R0690	Technical provisions - index-linked and unit-linked	
R0700	<i>TP calculated as a whole</i>	
R0710	<i>Best Estimate</i>	
R0720	<i>Risk margin</i>	
R0730	Other technical provisions	
R0740	Contingent liabilities	
R0750	Provisions other than technical provisions	
R0760	Pension benefit obligations	
R0770	Deposits from reinsurers	
R0780	Deferred tax liabilities	148
R0790	Derivatives	
R0800	Debts owed to credit institutions	
R0810	Financial liabilities other than debts owed to credit institutions	
R0820	Insurance & intermediaries payables	502
R0830	Reinsurance payables	
R0840	Payables (trade, not insurance)	3,102
R0850	Subordinated liabilities	
R0860	<i>Subordinated liabilities not in BOF</i>	
R0870	<i>Subordinated liabilities in BOF</i>	
R0880	Any other liabilities, not elsewhere shown	
R0900	<b>Total liabilities</b>	<b>539,432</b>
R1000	<b>Excess of assets over liabilities</b>	<b>149,225</b>

**S.05.01.02 – Premiums, claims and expenses by line of business**

	<b>Life</b>	<b>Other life insurance</b>	<b>Total</b>
		<b>C0240</b>	<b>C0300</b>
	<b>Premiums written</b>		
R1410	<i>Gross</i>	22,837	22,837
R1420	<i>Reinsurers' share</i>		
R1500	<i>Net</i>	22,837	22,837
	<b>Premiums earned</b>		
R1510	<i>Gross</i>	22,837	22,837
R1520	<i>Reinsurers' share</i>		
R1600	<i>Net</i>	22,837	22,837
	<b>Claims incurred</b>		
R1610	<i>Gross</i>	25,463	25,463
R1620	<i>Reinsurers' share</i>	(26)	(26)
R1700	<i>Net</i>	25,490	25,490
	<b>Changes in other technical provisions</b>		
R1710	<i>Gross</i>	(29,274)	(29,274)
R1720	<i>Reinsurers' share</i>	(933)	(933)
R1800	<i>Net</i>	(28,341)	(28,341)
	<b>Expenses incurred</b>		
R1900	<b>Expenses incurred</b>	6,707	6,707
R2500	<b>Other expenses</b>		
R2600	<b>Total expenses</b>	6,707	6,707

**S.05.02.01 – Premiums, claims and expenses by country**

		C0150	C0160	C0170	C0180	C0190	C0200	C0210
	<b>Life</b>	<b>Home Country</b>	<b>Top 5 countries (by amount of gross premiums written) - life obligations</b>					<b>Total Top 5 and home country</b>
R1400		C0220	C0230	C0240	C0250	C0260	C0270	C0280
	<b>Premiums written</b>							
R1410	<i>Gross</i>	22,837						22,837
R1420	<i>Reinsurers' share</i>							
R1500	<i>Net</i>	22,837						22,837
	<b>Premiums earned</b>							
R1510	<i>Gross</i>	22,837						22,837
R1520	<i>Reinsurers' share</i>							
R1600	<i>Net</i>	22,837						22,837
	<b>Claims incurred</b>							
R1610	<i>Gross</i>	25,463						25,463
R1620	<i>Reinsurers' share</i>	(26)						(26)
R1700	<i>Net</i>	25,490						25,490
	<b>Changes in other technical provisions</b>							
R1710	<i>Gross</i>	(29,274)						(29,274)
R1720	<i>Reinsurers' share</i>	(933)						(933)
R1800	<i>Net</i>	(28,341)						(28,341)
R1900	<b>Expenses incurred</b>	6,707						6,707
R2500	<b>Other expenses</b>							
R2600	<b>Total expenses</b>	6,707						6,707

**S.12.01.02 – Life and Health SLT Technical Provisions**

		Other life insurance			Total (Life other than health insurance, incl Unit-linked)
		C0060	Contracts without options and guarantees C0070	Contracts with options or guarantees C0080	
<b>R0010</b>	<b>Technical provisions calculated as a whole</b>				
<b>R0020</b>	Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole				
	<b>Technical provisions calculated as a sum of BE and RM</b>				
	<b>Best estimate</b>				
<b>R0030</b>	<b>Gross Best Estimate</b>		570,634		570,634
<b>R0080</b>	Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default		(8,066)		(8,066)
<b>R0090</b>	Best estimate minus recoverables from reinsurance/SPV and Finite Re		578,701		578,701
<b>R0100</b>	<b>Risk margin</b>	15,492			15,492
	<b>Amount of the transitional on Technical Provisions</b>				
<b>R0110</b>	Technical Provisions calculated as a whole				
<b>R0120</b>	Best estimate		(41,883)		(41,883)
<b>R0130</b>	Risk margin	(8,563)			(8,563)
<b>R0200</b>	<b>Technical provisions - total</b>	535,680			535,680
<b>R0210</b>	<b>Technical provisions minus recoverables from reinsurance/SPV and Finite Re - total</b>	543,747			543,747

**S.22.01.21 – Impact of long term guarantees measures and transitionals**

		<b>Amount with Long Term Guarantee measures and transitionals</b>	<b>Impact of transitional on technical provisions</b>
		<b>C0010</b>	<b>C0030</b>
<b>R0010</b>	<b>Technical provisions</b>	535,680	50,446
<b>R0020</b>	<b>Basic own funds</b>	149,225	(40,861)
<b>R0050</b>	<b>Eligible own funds to meet Solvency Capital Requirement</b>	149,225	(40,861)
<b>R0090</b>	<b>Solvency Capital Requirement</b>	81,700	148
<b>R0100</b>	<b>Eligible own funds to meet Minimum Capital Requirement</b>	149,225	(40,861)
<b>R0110</b>	<b>Minimum Capital Requirement</b>	20,425	37

### S.23.01.01 – Own funds

	<b>Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35</b>	<b>Total</b>	<b>Tier 1 unrestricted</b>	<b>Tier 1 restricted</b>	<b>Tier 2</b>	<b>Tier 3</b>
		<b>C0010</b>	<b>C0020</b>	<b>C0030</b>	<b>C0040</b>	<b>C0050</b>
R0010	Ordinary share capital (gross of own shares)	6,800	6,800			
R0030	Share premium account related to ordinary share capital					
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings					
R0050	Subordinated mutual member accounts					
R0070	Surplus funds					
R0090	Preference shares					
R0110	Share premium account related to preference shares					
R0130	Reconciliation reserve	142,425	142,425			
R0140	Subordinated liabilities					
R0160	An amount equal to the value of net deferred tax assets					
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above					
	<b>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds</b>					
R0220	Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds					
	<b>Deductions</b>					
R0230	Deductions for participations in financial and credit institutions					
R0290	<b>Total basic own funds after deductions</b>	149,225	149,225			
	<b>Ancillary own funds</b>					
R0300	Unpaid and uncalled ordinary share capital callable on demand					
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand					
R0320	Unpaid and uncalled preference shares callable on demand					
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand					
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC					
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC					
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC					
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC					
R0390	Other ancillary own funds					
R0400	<b>Total ancillary own funds</b>					
	<b>Available and eligible own funds</b>					
R0500	Total available own funds to meet the SCR	149,225	149,225			
R0510	Total available own funds to meet the MCR	149,225	149,225			
R0540	Total eligible own funds to meet the SCR	149,225	149,225			
R0550	Total eligible own funds to meet the MCR	149,225	149,225			
R0580	<b>SCR</b>	81,700				
R0600	<b>MCR</b>	20,425				
R0620	<b>Ratio of Eligible own funds to SCR</b>	183%				
R0640	<b>Ratio of Eligible own funds to MCR</b>	731%				
	<b>Reconciliation reserve</b>	<b>C0060</b>				
R0700	Excess of assets over liabilities	149,225				
R0710	Own shares (held directly and indirectly)					
R0720	Foreseeable s, distributions and charges					
R0730	Other basic own fund items	6,800				
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds					
R0760	<b>Reconciliation reserve</b>	142,425				
	<b>Expected profits</b>					
R0770	Expected profits included in future premiums (EPIFP) - Life business					
R0780	Expected profits included in future premiums (EPIFP) - Non- life business					
R0790	<b>Total Expected profits included in future premiums (EPIFP)</b>					



### S.25.01.21 – Solvency Capital Requirement - for undertakings on Standard Formula

		Gross solvency capital requirement	USP	Simplifications
		C0040	C0080	C0090
R0010	Market risk	76,084		
R0020	Counterparty default risk	903		
R0030	Life underwriting risk	16,018		
R0040	Health underwriting risk			
R0050	Non-life underwriting risk			
R0060	Diversification	(11,170)		
R0070	Intangible asset risk			
R0100	<b>Basic Solvency Capital Requirement</b>	81,836		
	<b>Calculation of Solvency Capital Requirement</b>			
R0130	Operational risk	2,379		
R0140	Loss-absorbing capacity of technical provisions			
R0150	Loss-absorbing capacity of deferred taxes	(2,515)		
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC			
R0200	<b>Solvency Capital Requirement excluding capital add-on</b>	81,700		
R0210	Capital add-ons already set			
R0220	<b>Solvency capital requirement</b>	81,700		
	<b>Other information on SCR</b>			
R0400	Capital requirement for duration-based equity risk sub-module			
R0410	Total amount of Notional Solvency Capital Requirements for remaining part			
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds			
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios			
R0440	Diversification effects due to RFF nSCR aggregation for article 304			

**S.28.01.01 – Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity**

	<b>Linear formula component for non-life insurance and reinsurance obligations</b>	C0010			
R0010	MCR <sub>NL</sub> Result				
				<b>Net (of reinsurance/SPV) best estimate and TP calculated as a whole</b>	<b>Net (of reinsurance) written premiums in the last 12 months</b>
				C0020	C0030
R0020	Medical expense insurance and proportional reinsurance				
R0030	Income protection insurance and proportional reinsurance				
R0040	Workers' compensation insurance and proportional reinsurance				
R0050	Motor vehicle liability insurance and proportional reinsurance				
R0060	Other motor insurance and proportional reinsurance				
R0070	Marine, aviation and transport insurance and proportional reinsurance				
R0080	Fire and other damage to property insurance and proportional reinsurance				
R0090	General liability insurance and proportional reinsurance				
R0100	Credit and suretyship insurance and proportional reinsurance				
R0110	Legal expenses insurance and proportional reinsurance				
R0120	Assistance and proportional reinsurance				
R0130	Miscellaneous financial loss insurance and proportional reinsurance				
R0140	Non-proportional health reinsurance				
R0150	Non-proportional casualty reinsurance				
R0160	Non-proportional marine, aviation and transport reinsurance				
R0170	Non-proportional property reinsurance				
	<b>Linear formula component for life insurance and reinsurance obligations</b>	C0040			
R0200	MCR <sub>L</sub> Result	11,419			
				<b>Net (of reinsurance/SPV) best estimate and TP calculated as a whole</b>	<b>Net (of reinsurance/S PV) total capital at risk</b>
				C0050	C0060
R0210	Obligations with profit participation - guaranteed benefits				
R0220	Obligations with profit participation - future discretionary benefits				
R0230	Index-linked and unit-linked insurance obligations				
R0240	Other life (re)insurance and health (re)insurance obligations			543,747	
R0250	Total capital at risk for all life (re)insurance obligations				
	<b>Overall MCR calculation</b>	C0070			
R0300	Linear MCR	11,419			
R0310	SCR	81,700			
R0320	MCR cap	36,765			
R0330	MCR floor	20,425			
R0340	Combined MCR	20,425			
R0350	Absolute floor of the MCR	3,187			
R0400	<b>Minimum Capital Requirement</b>	20,425			